

Member of Association of Indian Universities & Approved by UGC (Govt. of India) under 2(f) & 12(B)

FACULTY OF Innovation, Research & Entrepreneurship

B.Com in Management Accounting



SCHEME & SYLLABUS
BOOKLET

BATCH 2023-2026

SCHEME & SYLLABUS

BATCH: 2023-26

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Disclaimer: The scheme, syllabus and other materials published in this booklet may be changed or modified as per the requirement after approval of competent authority. The decision taken by the management of Poornima University will be final and abiding to all.

Student Details

Name of Student:		
Name of Program:		
Semester:	Year:	Batch:
Faculty of:		



Member of Association of Indian Universities & Approved by UGC (Govt. of India) under 2(f) & 12(B)

VISION

To create knowledge based society with scientific temper, team spirit and dignity of labor to face global competitive challenges.

Mission

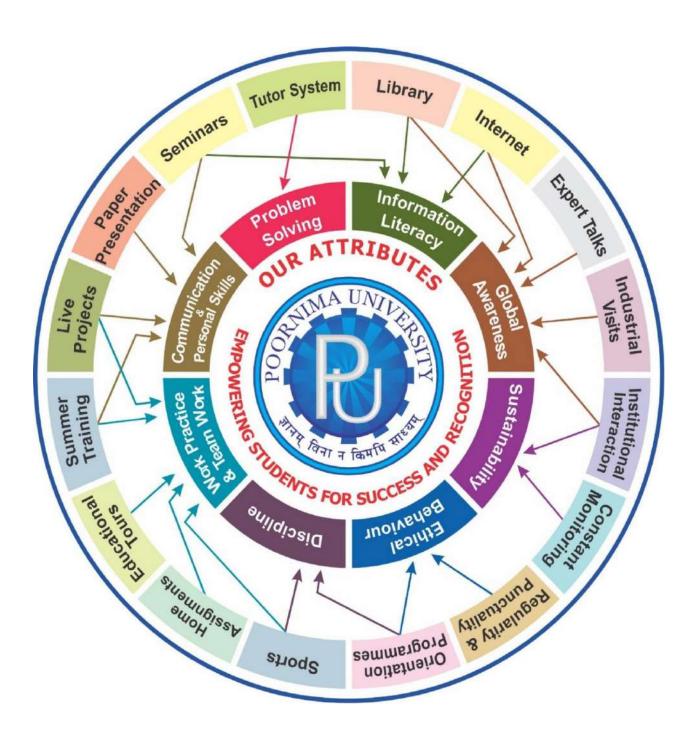
To evolve and develop skill based systems for effective delivery of knowledge so as to equip young professionals with dedication and commitment to excellence in all spheres of life.

Quality Policy

To provide Quality Education through Faculty development, updating of facilities and continual improvement meeting University norms and keeping stake holders satisfied.

Knowledge Wheel

At Poornima, the academic atmosphere is a rare blend of modern technical as well as soft skills and traditional systems of learning processes.



About Program and Program Outcomes (PO):

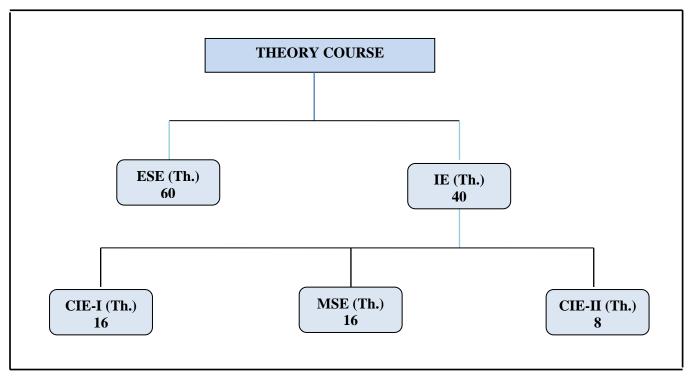
Title of the Programme: Bachelor of Commerce in Management Accounting

Nature of the Programme: B.Com is three year full-time internship enabled programme.

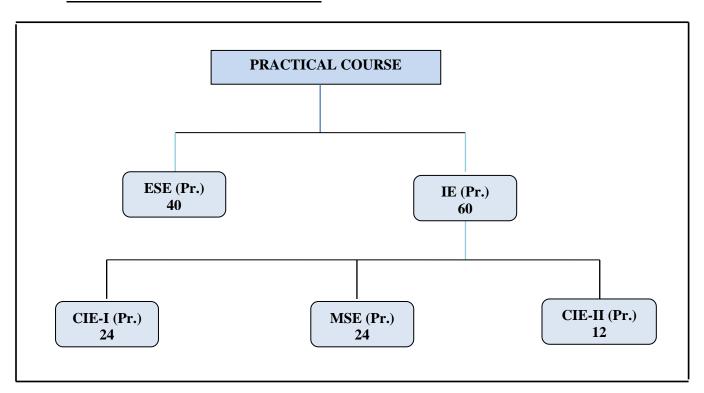
Name of Programme	Bachelors of Commerce				
Name of Specialization	Management Accounting				
Duration of the Progra	mme : 3 years				
Programme Outcome					
PO 1: To equips individuals with a broad understanding of accounting principles, financial management, audit and assurance, taxation, and other areas of accounting. PO 2: Candidate learn about professional ethics and are expected to demonstrate high ethical standards in their practice, including integrity, objectivity, and professional competence PO 3: Candidate learn to analyze financial information, evaluate business performance and make informed decisions based on financial data. This outcome prepares individua to contribute effectively to organizational strategy and planning. PO 4: Candidates learn to communicate effectively, work collaboratively in teams, and take on leadership roles. They also gain an understanding of the broader business environment and its impact on accounting and finance. PO 5: Candidates are encouraged to keep up-to-date with changes in accounting standards, regulations, and industry practices. They are expected to maintain and enhant their professional competence throughout their careers.					
Program Specific Outo	comes				
· ·	1. Students will gain expertise in cost accounting methods and techniques, including cost allocation, costing systems, and cost control measures.				
	 Develop a strong understanding of strategic management principles and their application in the context of management accounting. Students will be able to integrate financial data and analysis into strategic decision-making processes. 				
	3. Students will learn to prepare budgets, analyze variances, and forecast financial performance. This skill set will enable them to contribute to effective financial planning and control within organizations.				

Examination System:

A. Marks Distribution of Theory Course:



B. Marks Distribution of Practical Course:



Th.: Theory, Pr.: Practical, **ESE:** End Semester Examination, **MSE:** Mid Semester Examination, **CIE:** Continuous Internal Evaluation.

CO Wise Marks Distribution:

Even Endido	Theory	Subject	Practical/ Studio Subject			
Exam Entity	Maximum Marks CO to be Covered		CO to be Covered	Maximum Marks		
CIE-I	16 (8+8) 1 & 2		1 & 2	24 (12 + 12)		
MSE	16 (8+8)	3 & 4	3 & 4	24 (12 + 12)		
CIE-II (Activity/ Assignment)	8 (8)	5	5	12 (12)		
ESE	SE 60		-	40		
TOTAL	100	-	-	100		

Minimum Passing Percentage in All Exams:

		Minimum Passing Percentage in					
S No.	Program Name	IE	ESE	Total			
		Component	Component	Component			
1	Course Work for PhD Registration	-	-	50%			
2	B. Arch.	-	45%	50%			
3	MBA, MCA, M.Des., M.Tech., M.Plan, MHA, MPH	-	40%	40%			
4	MBA, MCA, M.Des., M.Tech., M.Plan, MHA, MPH	-	35%	35%			

SGPA Calculation

$$SGPA = \frac{C_1G_1 + C_2G_2 + \dots + C_nG_n}{C_1 + C_2 + \dots + C_n}$$

$$SGPA = \frac{\sum_{i} C_{i} \times G_{i}}{\sum_{i} C_{i}}$$

where (as per teaching scheme & syllabus):

 $\frac{\sum_{i} C_{i} \times G_{i}}{\sum_{i} C_{i}}$ $C_{i} \text{ is the number of credits of subject i,}$ $G_{i} \text{ is the Grade Point for the subject I and i = 1 to n,}$ n = number of subjects in a course in the semester

CGPA Calculation

$$CGPA = \frac{C_1G_1 + C_2G_2 + \dots + C_nG_n}{C_1 + C_2 + \dots + C_n}$$

$$CGPA = \frac{\sum_{i} C_{i} \times G_{i}}{\sum_{i} C_{i}}$$

where (as per teaching scheme & syllabus):

C_i is the number of credits of subject i,

 G_i is the Grade Point for the subject I and i = 1 to n,

n = number of subjects in a course of all the semesters up to which CGPA is computed

Grading Table:

Applicable for B.Arch. & Ph.D. Courses

Applicable for All Courses except B.Arch. & Ph.D.

Academic	Grade	Grade	Marks Range
Performance		Point	(in %)
Outstanding	О	10	90≤ x ≤100
Excellent	A+	9	80≤ x <90
Very Good	A	8	70≤ x <80
Good	B+	7	60≤ x <70
Above	В	6	50< x <60
Average	D	O	30 <u>-</u> N 300
Fail	F	0	x <50
Absent	Ab	0	Absent
			•

1	,	,	
Academic	Grade	Grade	Marks Range
Performance		Point	(in %)
Outstanding	О	10	90≤ x ≤100
Excellent	A+	9	80≤ x <90
Very Good	A	8	70≤ x <80
Good	B+	7	60≤ x <70
Above	В	6	50< x <60
Average			20 <u>1</u> N 300
Average	С	5	40≤ x <50
Pass	P	4	35≤ x <40
Fail	F	0	x <35
Absent	Ab	0	Absent

CGPA to percentage conversion rule:

Equivalent % of Marks in the Program = CGPA *10

Award of Class

CGPA	Percentage	Equivalent Division
7.50 ≤ CGPA	75% or more	First Division with Distinction
$6.00 \le \text{CGPA} < 7.50$	$60\% \le x < 75\%$	First Division
$5.00 \le CGPA < 6.00$	50% ≤ x <60%	Second Division
$4.00 \le CGPA < 5.00$	$40\% \le x < 50\%$	Pass Class

Guidelines for Massive Open Online Courses (MOOCs)

(Session 2023-24)

Poornima University, in its never ending endeavor to equip students with best-of-class learning and knowledge, has undertaken to include MOOC courses as part of its credit scheme from session 2023-24 onwards. The objective behind this is to enable students to study courses designed by the best teachers in the country and to scale their knowledge base with the rest of learners from the nation. The MOOCs which are included under this scheme is can be chosen from SWAYAM and NPTEL.

1. Introduction of MOOCs: SWAYAM and NPTEL

About SWAYAM:

SWAYAM is a programme initiated by Government of India and designed to achieve the three cardinal principles of Education Policy viz., access, equity and quality. The objective of this effort is to take the best teaching learning resources to all, including the most disadvantaged. SWAYAM seeks to bridge the digital divide for students who have hitherto remained untouched by the digital revolution and have not been able to join the mainstream of the knowledge economy.

This is done through a platform that facilitates hosting of all the courses, taught in classrooms to be accessed by anyone, anywhere at any time. All the courses are interactive, prepared by the best teachers in the country and are available, free of cost to any learner. However learners wanting a SWAYAM certificate should register for the final proctored exams that come at a fee and attend in-person at designated centers on specified dates. Eligibility for the certificate will be announced on the course page and learners will get certificates only if this criteria is matched.

The courses hosted on SWAYAM are in 4 quadrants - (1) video lecture, (2) specially prepared reading material that can be downloaded/printed (3) self-assessment tests through tests and quizzes and (4) an online discussion forum for clearing the doubts. Steps have been taken to enrich the learning experience by using audio-video and multi-media and state of the art pedagogy / technology.

In order to ensure that best quality content is produced and delivered, nine National Coordinators have been appointed. They are:

- 1. AICTE (All India Council for Technical Education) for self-paced and international courses
- 2. NPTEL (National Programme on Technology Enhanced Learning) for Engineering
- 3. UGC (University Grants Commission) for non-technical post-graduation education
- 4. CEC (Consortium for Educational Communication) for under-graduate education
- 5. NCERT (National Council of Educational Research and Training) for school education
- 6. NIOS (National Institute of Open Schooling) for school education
- 7. IGNOU (Indira Gandhi National Open University) for out-of-school students
- 8. IIMB (Indian Institute of Management, Bangalore) for management studies
- 9. NITTTR (National Institute of Technical Teachers Training and Research) for Teacher Training programme

Two types of courses are offered on SWAYAM platform: Credit Courses and Non- Credit Courses. Credit courses are offered for each semester in January and July every year. The list is available on SWAYAM official website: https://onlinecourses.swayam2.ac.in/

NPTEL (National Programme on Technology Enhanced Learning), is a joint venture of the IITs and IISc, funded by the Ministry of Education (MoE) Government of India, and was launched in 2003. Initially started as a project to take quality education to all corners of the country, NPTEL now offers close to 600+ courses for certification every semester in about 22 disciplines.

Some highlights:

- Largest online repository in the world of courses in engineering, basic sciences and selected humanities and management subjects
- YouTube channel for NPTEL most subscribed educational channel, 1.3 billion views and 40+ lakhs subscribers
- More than 56000 hours of video content, transcribed and subtitled
- Most accessed library of peer-reviewed educational content in the world
- Translation of more than 12000 hrs of English transcripts in regional Indian languages

NPTEL Online Certification:

The objective of enabling students obtain certificates for courses is to make students employable in the industry or pursue a suitable higher education programme. Through an online portal, 4, 8, or 12-week online courses, typically on topics relevant to students in all years of higher education along with basic core courses in sciences and humanities with exposure to relevant tools and technologies, are being offered. Enrolment to and learning from these courses is free. Following these online courses, an in-person, proctored certification exam is conducted and a certificate is provided through the participating institutions and industry, as applicable.

Some statistics regarding the open online courses since March 2014 till Dec 2021

Completed courses: 3496:

Enrollments across courses: 1.58 CRORE + Number of exam registrations: 15.1 LAKH +

All the statistics pertaining to completed courses are available at https://beta.nptel.ac.in/courses. All courses are completely free to enroll and learn from. The certification exam is optional and comes at a fee of Rs 1000/course exam.

2. MOOCs at Poornima University:

MOOCs envelops best in class teaching - learning processes along with meeting the requirements of various courses in terms of quality of teaching and evaluation system. To promote the MOOCs among students of Poornima University, it is decided to consider the credits earned through MOOCs.

(a) Options for MOOCs at Poornima University

(For this document, only those MOOCs will be considered which are available on SWAYAM & NPTEL platforms)

- Credit and Non-credit SWAYAM MOOCs can be opted by anyone, anytime, anywhere and in any language. However, prior-permission of the University Authorities is mandatory if the credits are to be transferred to regular degree.
- In case of credit courses, there are two ways to opt these courses for the purpose of credit transfer to PU system as given below:

OPTION-I: As Open Elective (for batches entered till 2022) / Multidisciplinary Courses (for batches

admitted from 2023-24 onwards):

Open Elective (for batches entered till 2022) / Multidisciplinary Courses (for batches admitted from 2023-24 onwards) are available at University level in offline mode for which relevant booklets are already published. **These courses carries 02 credits.** These category/type of courses (similar/different) are also available as MOOC courses. The respective Deans / HODs shall provide both the options to all the students to either select offline courses or MOOCs as per details given below:

- Deans / HODs shall prepare a list of upto 05 appropriate MOOC courses of 02/03 credits each, well in advance (at-least 15 days prior to commencement of semester) and take approval from the Office of Dean, Academics / Pro-President, PU.
- After approval, the respective Deans / HODs shall circulate a notice to all their respective students so that they can select any one course from the list, the credits (only 02) of which will be counted against Open Elective/Multidisciplinary courses pertaining to that particular semester.
- If the students are not willing to opt for MOOC Open Elective/ Multidisciplinary course, they can proceed with the current offline practice of opting for Multidisciplinary courses.
- The tutor of the class shall monitor the progress (assignments, feedback, any problem etc.) on weekly basis and report to Head/Dean.

OR

OPTION-II: As Major / Minor Courses:

- Deans / HODs shall identify a course of **03 credits** for each semester, well in advance (at-least 15 days prior to commencement of semester) and take approval from the Office of Dean, Academics / Pro-President, PU.
- After approval, the respective Deans / HODs shall circulate a notice to all their respective students citing that the particular course will be conducted through MOOCs only and is compulsory for all respective students. The credits of this course will be counted against Major/Minor courses pertaining to that particular semester.
- The tutor of the class shall monitor the progress (assignments, feedback, any problem etc.) on weekly basis and report to Head/Dean.
- This is to be noted that if Deans / HODs decide to conduct any major/minor course in any semester through MOOCs, no offline course will be conducted against that.

(b) Important points related to MOOCs at Poornima University

- Only one MOOC shall be allowed in a particular semester for the purpose of credit transfer in the beginning.
- No attendance will be taken for MOOC courses.
- Last period of T/T/S shall be taken for MOOC courses which shall be in self-study mode.
- The method of assessments of MOOC such as assignments and examination are completely associated with that particular MOOC and no exam will be conducted by the department as well as by the Examination Cell.
- The respective Dean / HOD must submit the detail of course i.e., code, name and credit of MOOC opted against that particular course in particular semester attached with highlighting in the related examination scheme of syllabus of that semester signed by BOS Convener / HoD and Dean of Faculty to the office of Pro-President before commencement of the classes.
- SWAYAM will award a certificate to all the students passing the examination along with the credit earned. The

center of examination for SWAYAM MOOCs will be finalized by SWAYAM. All the responsibility related to registration for MOOCs, timely submission of assignments, examinations etc. will be borne by the students only.

- The list of registered students in MOOC along with name of course will be submitted to the Examination Cell by the Deans / HoDs before commencement of the classes.
- Any student who would not be able to register/present/clear/pass the MOOC in the stipulated time, it is the choice of the student that he or she may register in next semester (odd or even) with MOOC again or appear as a back exam candidate of the University as per PU norms.
- There will be no provision of re-evaluation of MOOC.
- The scorecard and related certificate of MOOC along with a consolidated list of students with marks of assignment and final exam will be submitted to the examination cell by the concerned Dean / HOD for further process. It is also recommended that alteration/changes/scaling in marks obtained by the students in any MOOC will not be considered.
- The exam registration fee of MOOC up to Max. INR 1000/- will be reimbursed to the student only after successful completion of the course in first attempt and submission of the fee receipt, score-card and certificate of the MOOC to the concerned department within stipulated time after declaration of the results.

NOTE: This is to be noted that the procedure for getting approval from BOS, Faculty Board, Academic Council and BoM is to be followed as per regular process.

Attached Items:

Open Elective Booklet	Annexure-1
Soft Skills Booklet	Annexure-2
Value Added Course Booklet	Annexure-3

Faculty of Innovation, Research & Entrepreneurship

Name of Program: B.Com in Management Accounting Duration: 3 Years Total Credits: 124

Teaching Scheme for Batch 2023-26

Semester-I

	Semester-1								
			Teaching	Scheme		Mar	ks Distri	bution	
Course Code	Name of Course	Lecture (L)	Tutorial (T)	Practical (P)	SH	IE	ESE	Total	Credits
Α.				Maj	or (Core Co	urses)			
A.1	Theory								
BBMCFR1101	Financial Accounting	4	-	-		40	60	100	4
BBMCFR1102	Management Accounting	4	-	-		40	60	100	4
A.2	Practical								
BBMCFR1201	Corporate Management Skills & Reflection Paper - I	-	-	08		60	40	100	4
В.		Minor Stream Courses/ Department Electives							
B.1	Theory								
BBMEFR1101	Investment Planning	4	-	-	-	40	60	100	4
B.2	Practical								
	-								
C				Multic	lisciplinary	Courses			
		-	-	-					
D				Ability Enh	ancement C	ourses (AEC)		
BXXCFR1201	Verbal English	-	-	2	-	60	40	100	1
BXXCFR1102	Fundamental English	1	-	-	-	40	60	100	1
E				Skill Enha	ncement Co	ourses (S	EC)		
F				Value A	dded Cours	ses (VAC	C)		
BXXCFR1601	Heritage Business Analysis			2		60	40	100	1
G		Summer Inte	ernship / Res	earch Project /	Dissertation	ı			
	Total	13	0	12					19
Total T	Ceaching Hours		25/36						

^{*}Classes will be conducted fortnightly.

Faculty of Innovation, Research & Entrepreneurship

Name of Program: B. Com in Management Accounting Duration: 3 Years Total Credits: 124

Teaching Scheme for Batch 2023-26

Semester-II									
			Teaching			Mark	s Distrib	oution	
Course Code	Name of Course	Lecture (L)	Tutorial (T)	Practical (P)	SH	IE	ESE	Total	Credits
A.				Majo	r (Core C	ourses)			
A.1	Theory								
BBMCFR2101	External Financial Reporting	4	-	-		40	60	100	4
BBMCFR2102	Cost Management	4	-	-		40	60	100	4
A.2	Practical								
BBMCFR2201	Corporate Management Skills & Reflection Paper - II	-	-	8		60	40	100	4
В.			Mi	nor Stream Co	ourses/ Der	partment l	Electives		
B.1	Theory (Any One)								
BBMEFR2101	Taxation	4				40	60	100	4
B.2	Practical								
С				Multid	isciplinary	Courses			
BFREMC2221	MOOC courses	3	-	-	3*	60	40	100	3
D				Ability Enha	ncement (Courses (A	EC)		
BXXCFR2201	Linguistic Lab	1	0	2		60	40	100	2
E				Skill Enhar	ncement C	ourses (SI	EC)		
BXXEFR2601 BXXEFR2602	Elective: - Block Chain Management - Tech for productivity enhancement	1	0	2		60	40	100	2
F				Value A	dded Cour	rses (VAC)		
BXXCFR2601	Health & Fitness Management	-	-	2		40	60	100	1
G			Summe	er Internship	/ Research	Project /	Disserta	tion	
		-	-	-					
	Total	14	-	20					24
Total '	Teaching Hours	34/36						24	

^{*}Classes will be conducted fortnightly.

Faculty of Innovation, Research & Entrepreneurship

Name of Program: B. Com in Management Accounting Duration: 3 Years

Total Credits: 124

Teaching Scheme for Batch 2023-26

		Sei	mester-III						
		To	eaching Sch			Mark	s Distrib	oution	Credi
Course Code	Name of Course	Lecture (L)	Tutorial (T)	Practical (P)	SH	IE	ESE	Total	ts
Α.				Major (Core (Courses)			
A.1	Theory								
BBMCFR3101	Budget and Performance Analysis	4	-	-		40	60	100	4
BBMCFR3102	Internal Control and Analysis	4	-	-		40	60	100	4
A.2	Practical								
BBMCFR3201	Corporate Management Skills & Reflection Paper - III	-	-	8		60	40	100	4
В.		Minor Stream Courses / Department Electives							
B.1	Theory (Any one)								
BBMEFR3101	Corporate & Business Law	4				40	60	100	4
B.2	Practical								
	-								
С		I	Multidiscipl	inary Course	s				
BFREMC3221	MOOC courses	2	-	-	2*	60	40	100	2
D		Abilit	y Enhancen	nent Courses	(AEC)				
BXXCFR3201	Personal Branding and Grooming		-	2		60	40	100	1
E		Skill	Enhanceme	ent Courses (S	SEC)				
BXXEFR3601 BXXEFR3602	Elective: - Financial Modelling - Law for layman	1	-	2		60	40	100	2
F		V	alue Added	Courses (VA	C)				
	Scientific knowledge of exercise	-	-	2		60	40	100	1
G	Su	ımmer Intei	rnship / Res	earch Project	/ Disse	ertation			
	-	13		18					
Tota	l Teaching Hours		3	1/36	-				22

^{*}Classes will be conducted fortnightly.

Faculty of Innovation, Research & Entrepreneurship

Name of Program: B.Com in Management Accounting Duration: 3 Years Total Credits: 124

Teaching Scheme for Batch 2023-26

				ester-IV					
			eaching Sche			Mark	s Distrib	ution	
Course Code	Name of Course	Lecture (L)	Tutorial (T)	Practical (P)	SH	IE	ESE	Total	Credits
Α.				Maj	jor (Core Cou	rses)			
A.1	Theory								
BBMCFR4101	Corporate Financial Analysis	4	-	-		40	60	100	4
BBMCFR4102	Investment Decision Analysis and Ethics	4	-	-		40	60	100	4
A.2	Practical								
BBMCFR4201	Corporate Management Skills & Reflection Paper - IV	-	-	8		60	40	100	4
	Minor Stream Courses / Department Electives								
B.1	Theory								
BBMEFR4101	Securities Portfolio Analysis	4	-	-	-	40	60	100	4
B.2	Practical								
С			Multio	disciplinary C	Courses (MC)				
BFREMC4221	MOOC courses	2	-	-	2*	60	40	100	2
D			Ability E	Cnhancement	Courses (AEC	C)			
BXXCFR4201	Public Speaking	-	-	2		60	40	100	1
E			Skill E	nhancement (Courses (SEC))			
BXXEFR4601 BXXEFR4602	Elective: - Data Analysis - Trading Strategies	1	-	2		60	40	100	2
F			Valu	e Added Cou	rses (VAC)				
BXXCFR4601	Indian Mythology & Scriptures	-	-	2		60	40	100	1
G		Sui	mmer Interns	hip / Researc	h Project / Di	ssertation			
ŗ	Γotal	13		18					
Total Teaching Hours				3	31/36				22

^{*}Classes will be conducted fortnightly.

Faculty of Innovation Research and Entrepreneurship

Name of Program: B.Com in Management Accounting

Duration: 3 years Total Credits: 124

Teaching Scheme for Batch 2023-26

Semester-V **Marks Distribution Teaching Scheme Course Code** Name of Course **Credits** Lecture **Tutorial Practical** SH ΙE **ESE Total** (L) **(T) (P)** A. **Major (Core Courses) A.1 Theory** 3 40 60 100 BBMCFR5101 Risk & Estate Planning 3 3 40 60 100 3 BBMCFR5102 Retirement & Tax Planning Practical **A.2** Corporate Management Skill-BBMCFR5201 8 60 40 100 4 V & Reflection Paper B. **Minor Stream Courses/ Department Elective B.1** Theory Trading Strategies (Futures BBMEFR5101 4 40 60 100 4 and Options) C **Multidisciplinary Courses** BFREMC5221 **MOOC Courses** 60 40 100 2 2 D **Ability Enhancement Courses (AEC)** Corporate Communication 60 40 100 BXXCFR5201 2 1 Skills \mathbf{E} **Skill Enhancement Courses (SEC)** Elective -Behavioural Analysis & BXXEFR5601 3 Human Psychology 60 40 100 1 4

Value Added Courses (VAC)

BXXEFR5602

 \mathbf{F}

Video & Image Editing

BXXCFR5601	Science Behind Food	-	-	2		60	40	100	1
G	Summer Internship / Research Project / Dissertation								
Н	Social Outreach, Discipline & Extra Curricular Activities								
Total		11		20					•4
Total Teaching Hours		31/36						•	21

SH: Supporting Hours
*Classes will be conducted fortnightly.

Faculty of Innovation, Research & Entrepreneurship

Name of Program: B.Com in Management Accounting Duration: 3 Years Total Credits: 124

Teaching Scheme for Batch 2023-26

Semester-VI									
			eaching Sche		-	Mark	ks Distrib	ution	
Course Code	Name of Course	Lecture (L)	Tutorial (T)	Practical (P)	SH	IE	ESE	Total	Credits
A.				Maj	or (Core Cou	irses)			
A.1	Theory								
	International	3	-	-		40	60	100	3
BBMCFR6101	Financial								
BBMCINOTOT	Reporting								
	Standards								
	Financial	3							3
BBMCFR6102	Performance								
	Reporting								
A.2	Practical								
	Corporate		-						
	Management								
BBMCFR6201	Skills &	-		08		60	40	100	4
	Reflection Paper -								
	VI								
			Minor Strea	m Courses / D	epartment El	ectives			
B.1	Theory								
	Advanced								
BBMEFR6101	Financial	4	-	-	-	40	60	100	4
	Planning								
B.2	Practical								
C				Multidise	ciplinary Cou	rses (MC))		
		-	-	-		-	-	-	-
D				Ability Enh	ancement Co	ourses (AE	CC)		
BXXCFR6201	Employability			2		60	40	100	1
DAACFR0201	skills	-	-	2		00	40	100	1
E		Skill Enhancement Courses (SEC)							
F				Value A	Added Course	es (VAC)			
	Sustainable			2		60	40	100	1
BXXCFR6601	Living	-	-	2		60	40	100	1
G		Summer Internship / Research Project / Dissertation							
Т	otal	10		12					
Total Tea	ching Hours		22/36						16
Tomi Teaching Hours									

^{*}Classes will be conducted fortnightly.

Faculty of Innovation, Research & Entrepreneurship

Name of Program: B.Com in Management Accounting Duration: 3 Years

Total Credits: 124 <u>Teaching Scheme for Batch 2023-26</u>

Semester-I

			Teaching	Schomo		Mon	ks Distri	hution	
Course Code	Name of Course	Lecture	Tutorial	Practical	SH				Credits
Course Coue	Name of Course	(L)	(T)	(P)	511	IE	ESE	Total	Credits
Α.				Maj	or (Core Co	urses)			
A.1	Theory								
BBMCFR1101	Financial Accounting	4	-	-		40	60	100	4
BBMCFR1102	Management	4		_		40	60	100	4
BBMCFK1102	Accounting		-	-					
A.2	Practical								
	Corporate		-						
BBMCFR1201	Management Skills &	-		08		60	40	100	4
	Reflection Paper - I								
В.		Minor Stream Courses/ Department Electives							
B.1	Theory								
BBMEFR1101	Investment Planning	4	-	-	-	40	60	100	4
B.2	Practical								
	-								
C				Multio	lisciplinary	Courses			
		-	-	-					
D				Ability Enh	ancement C	ourses (AEC)		
BXXCFR1201	Verbal English	-	-	2	-	60	40	100	1
BXXCFR1102	Fundamental English	1	-	-	-	40	60	100	1
E		Skill Enhancement Courses (SEC)							
F		Value Added Courses (VAC)							
DVVCED1601	Heritage Business			2		60	40	100	1
BXXCFR1601	Analysis								
G		Summer Inte	ernship / Res	earch Project /	Dissertation				
	Total	13	0	12					19
Total T	Ceaching Hours		25/36						17

SH: Supporting Hour *Classes will be conducted fortnightly

DETAILED SYLLABUS FOR FIRST SEMESTER

Code: BBMCFR1101 Financial Accounting 4 Credits [LTP: 4-0-0]

COURSE OUTCOMES: After Successful completion of the course students will be able to-

CO1: Explain the context and purpose of financial reporting.

CO2: Define the qualitative characteristics of financial information.

CO3: Demonstrate the use of double-entry and accounting systems.

CO4: Record transactions and events.

CO5: Prepare a trial balance (including identifying and correcting errors).

. OUTLINE OF THE COURSE

Unit No.	Title of the unit	Time required for the Unit (Hours)
1.	The context and purpose of financial reporting	8
2.	The qualitative characteristics of financial information	10
3.	Recording transactions and events	15
4.	Preparing a trial balance and financial statements	12
5.	Interpretation of financial statements	15

. DETAILED SYLLABUS

DETAIL	ED STLLADUS							
Unit	Unit Details							
1.	The context and purpose of financial reporting							
	 The scope and purpose of financial statements for external reporting Users' and stakeholders' needs The main elements of financial reports The regulatory framework (legislation and regulation, reasons and tions, relevance of accounting standards) Duties and responsibilities of those charged with governance 							
2.	The qualitative characteristics of financial information							
	The qualitative characteristics of financial information							
•	The use of double-entry and accounting systems							
	 Double-entry book-keeping principles including the maintenance of nting records and sources ofaccounting information Ledger accounts, books of prime entry, and journals 							
	Recording transactions and events and preparing trial balance							
	 Sales and purchases Cash Inventory Tangible non-current assets Depreciation 							
	Intangible non-current assets and amortization							

Accruals and prepayments
 Receivables and payables
 Provisions and contingencies
 Capital structure and finance costs
• Trial balance
 Correction of errors
 Control accounts and reconciliations
Bank reconciliations
• Suspense accounts.
Preparing and Interpretation of basic and consolidated financial statements
• Statements of financial nogition
Statements of financial position Statements of profit or loss and other comprehensive income
 Statements of profit or loss and other comprehensive income Disclosure notes
 Event after the reporting period Statements of cash flows
Incomplete Records
• Subsidiaries
 Associates
 Importance and purpose of analysis of financial statements
• Ratios
Analysis of financial statements

z. RECOMMENDED STUDY MATERIAL:

	Reference Book	Author	Edition	Publications
1.	BPP Interactive Text F3		Latest	BPP Publications
2.	KAPLAN Publishing Study		Latest	Kaplan Publications
Web	osites			
www	v.accaglobal.com			

COs AND POS MAPPING

s and POs	D-1	PO-2	O-3	O-4	O-5
CO-1	2	2	3	1	0
CO-2	1	2	3	2	0
CO-3	1	3	3	2	1
CO-4	2	2	3	2	0
CO-5	3	2	3	2	1

COs AND PSOs MAPPING

COs and PSOs	PSO1	PSO2	PSO3
CO.1	1	2	3
CO.2	2	2	2
CO.3	1	1	2
CO.4	1	3	1
CO.5	1	3	1

Note: On the basis of mapping of COs with POs, this course is related to Employability / Skill Development

Code: BBMCFR1102 Management Accounting Credits 4 [LTP: 4-0-0]

COURSE OUTCOMES: After Successful completion of the course students will be able to-

CO1: Analyse and interpret financial information to make informed decisions in various managerial contexts.

CO2: Analyse costs, distinguish between different cost types, and apply cost control techniques.

CO3: Importance of budgeting in planning, controlling, and evaluating performance, and will be able to use budgeting techniques effectively.

CO4: Decision-making tools and techniques used in management accounting, such as cost-volume-profit analysis, incremental analysis, and relevant costing.

CO5: Management accounting tools and techniques to support strategic decision-making, evaluate investment opportunities, and monitor the performance of strategic initiatives.

OUTLINE OF THE COURSE

Unit No.	Title of the unit	Time required for the Unit (Hours)
1.	The nature, source and purpose of management information	10
2.	Data Analysis & Statistical Techniques	12
3.	Cost accounting techniques.	15
4.	Budgeting	11
5.	Standard costing	13

DETAILED SYLLABUS

Unit	Unit Details
1.	The nature, source and purpose of management information
	 Accounting for management Sources of data Cost classification Presenting information
2.	Data Analysis & Statistical Techniques
3.	 Sampling Methods Forecasting Techniques Summarizing & Analyzing Data Spreadsheets Cost accounting techniques.
3.	
	 Accounting for material, labour and overheads Absorption and marginal costing Cost accounting methods Alternative cost accounting principles

4.	Budgeting	
	 Nature and purpose of budgeting Budget preparation Flexible budgets Capital budgeting and discounted cash flow 	
	Budgetary control and reportingBehavioral aspects of budgeting	
5.	Standard costing	
	 Standard costing system Variance calculations and analysis Reconciliation of budgeted and actual profit Performance measurement - overview Performance measurement - application Cost reductions and value enhancement Monitoring Performance & Reporting 	

D. RECOMMENDED STUDY MATERIAL:

Sr. No	Reference Book	Edition	Publications
1.	BPP Interactive Text F2	Latest	BPP Publications
2.	KAPLAN Publishing Study Text F2	Latest	Kaplan Publications

COs AND POs MAPPING

COs and POs	PO-1	PO-2	PO-3	PO-4	PO-5
CO-1	1	2	3	2	0
CO-2	1	1	2	0	2
CO-3	1	2	3	2	1
CO-4	2	2	3	2	0
CO-5	1	3	2	3	1

COs AND PSOs MAPPING

COs andPSOs	PSO1	PSO2	PSO3
CO.1	2	1	1
CO.2	3	0	1
CO.3	1	1	3
CO.4	1	1	2
CO.5	1	3	1

Note: On the basis of mapping of COs with POs, this course is related to Employability / Skill Development

Code: BBMEFR1101 Investment Planning Credits 4 [LTP: 4-0-0]

COURSE OUTCOMES:

After Successful completion of the course students will be able to-

CO1: Understand various asset classes and factors affecting them, the interplay between asset classes, products constituting those asset classes and their complexity and riskiness.

CO2: Enable a client to appreciate goal-based investing whereby systematic, periodical investments are made in one or multiple investment instruments as per the basic risk profile or goal specific risk capacity.

CO3: Determine various goal-based strategies and evaluate investment choices in the context of client's financial planning needs.

CO4: Determine the tax implication of the investment choices made, measure investment risk and risk-adjusted return in the strategy adopted, analyze performance of investment products and portfolios.

CO5: Recommend appropriate strategy to model a portfolio comprising varied investment products in tune with a well-established asset allocation suited to achieve the client's financial goals

A. OUTLINE OF THE COURSE

Unit No.	Title of the unit	Time required for the Unit (Hours)
1.	Investment Products Universe and their Applications	12
2.	Risk profiling of products and investors- Asset Allocation Determination	10
3.	Goal-based Investment Planning,	15
4.	Measuring and Managing Risks, Analysis of Return	15
5.	Regulatory Aspects- Investment Products and Investment Advisory	8

B. DETAILED SYLLABUS

Unit	Unit Details		
1.	Investment Products Universe and their Applications		
	Fixed Income Instruments		
	Mutual Fund Products		
	Equity Market		
	Derivatives and Commodities		
	Foreign Exchange Market		
	Real Estate and other Investments		
2.	Risk profiling of products and investors- Asset Allocation Determination		

	 Types of Investment Risks Risk Profiling of Investors Asset Allocation- Financial Assets Types of Asset Allocation Strategies 		
3.	Goal-based Investment Planning,		
	 Investment Planning to achieve Financial Goals Diversification Strategies 		
4.	Measuring and Managing Risks, Analysis of Return		
	 Measuring Risk Analysis of Returns Investment Strategies and Portfolio Management Passive Investment Strategies 		
5	Analysis of ReturnsInvestment Strategies and Portfolio Management		

C. RECOMMENDED STUDY MATERIAL:

Sr. No	Reference Book	Author	Edition	Publications
1.	Introduction to Financial Planning	IIBF	Latest	Taxmann Publications
Websi	tes			
https://india.fpsb.org/wp-				
content/uploads/2020/01/Syllabus_Ver07_CFP_Certification_Program_UpdatedFPSB_190718.pdf				

COs AND POs MAPPING

COs and POs	PO-1	PO-2	PO-3	PO-4	PO-5
CO-1	1	2	3	2	0
CO-2	1	1	2	0	2
CO-3	1	2	3	2	1
CO-4	2	2	3	2	0
CO-5	1	3	2	3	1

COs AND PSOs MAPPING

COs andPSOs	PSO1	PSO2	PSO3
CO.1	1	1	1
CO.2	2	1	1

CO.3	1	1	1
CO.4	1	2	1
CO.5	1	1	1

Note: On the basis of mapping of COs with POs, this course is related to Employability / Skill Development

COURSE OUTCOMES:

The student would be able to:

C01: Students will develop clear and accurate pronunciation of English sounds, improve their intonation patterns, and gain confidence in oral communication.

C02: Students will expand their vocabulary and learn idiomatic expressions commonly used in spoken English, enabling them to express themselves more effectively and fluently.

C03: Students will learn and practice various communication strategies, such as paraphrasing, clarifying meaning, and using appropriate non-verbal cues

C04: Students will improve their listening comprehension skills by practicing with a variety of audio materials, including dialogues, lectures, and interviews.

C05: learn techniques for organizing their thoughts, structuring their speeches, and delivering them with clarity and impact.

A. OUTLINE OF THE COURSE

Unit No.	Title of the Unit	Time Required for the Unit (Hours)
1	Introduction to verbal English	3
2	Phonetics and Pronunciation	3
3	Vocabulary Building and Grammar and	3
	Sentence Structure	
4	Speaking Practice and Fluency	3
5	Presentation and Public Speaking Skills	3

B. DETAILED SYLLABUS

Unit	Title of the Unit	
1.	Introduction to verbal English	
	 Overview of the course objectives and syllabus 	
	 Importance of verbal English skills 	
	 Introduction to key concepts: pronunciation, intonation, and fluency 	
2.	Phonetics and Pronunciation	
	Introduction to English phonetic sounds	
	 Practice with consonant and vowel sounds 	
	 Common pronunciation errors and how to correct them 	
	 Introducing stress and rhythm in spoken English 	
3.	Vocabulary Building and Grammar and Sentence Structure	
	Strategies for expanding vocabulary	
	 Learning and practicing new words and phrases 	
	 Word families, synonyms, and antonyms 	
	 Contextual usage of vocabulary in sentences and conversations 	
	 Review of basic grammar rules 	
	Building grammatically correct sentences	

	Verb tenses and their usage
	Common grammatical errors and how to avoid them
4.	Speaking Practice and Fluency
	Engaging in conversations and dialogues
	 Role-plays and situational exercises
	 Developing fluency through guided speaking activities
	 Using appropriate expressions and idioms in speech
5.	Presentation and Public Speaking Skills
	Structuring effective presentations
	 Techniques for engaging the audience
	 Overcoming stage fright and building confidence
	 Practicing public speaking skills through individual and group presentations

C. RECOMMENDED STUDY MATERIAL

Sr.No	Reference Book	Author	Edition	Publication
1.	The Oxford Guide to English	John Eastwood	2012	Oxford University
	Grammar			Press
2.	Longman English Grammar	L.G. Alexander	1990	Pearson Education
	Practice			
3.	A Comprehensive Grammar of	Randolph Quirk,	1991	Longman
	the English Language	Sidney Greenbaum,		_
		Geoffrey Leech, and		
		Jan Svartvik		

COs AND POS MAPPING

COs and POs	PO1	PO2	PO3	PO4	PO5
CO.1	2	1	3	1	3
CO.2	2	2	3	1	1
CO.3	2	3	1	1	3
CO.4	2	1	2	2	2
CO.5	1	2	3	1	2

COs AND PSOs MAPPING

COs andPSOs	PSO1	PSO2	PSO3
CO.1	1	2	1
CO.2	2	2	1
CO.3	1	2	2
CO.4	1	2	3
CO.5	2	1	2

Note: On the basis of mapping of COs with POs, this course is related to Employability / Skill Development

Code: BXXCFR1102

COURSE OUTCOMES:

The student would be able to:

C01: Develop effective communication skills in spoken and written English.

C02: Enhance reading comprehension and critical thinking abilities.

C03: Expand vocabulary and improve grammar usage.

C04: Acquire knowledge of basic writing techniques and strategies.

C05: Develop cultural awareness and sensitivity through the study of English literature.

A. OUTLINE OF THE COURSE

Unit No.	Title of the Unit	Time Required for the Unit (Hours)
1	Introduction to Effective writing and	3
	Grammar and Sentence Structure	
2	Vocabulary & Paragraph	3
	development	
3	Essay Structure, Writing Styles and	3
	Genres	
4	Writing styles and Genres, Critical	3
	thinking in Writing	
5	Self-Editing, Revision and Final	3
	Writing Project	

B. DETAILED SYLLABUS

Unit	Title of the Unit
1.	Introduction to Effective writing and Grammar and Sentence Structure
	Course overview and expectations
	 Importance of effective writing skills
	Understanding the writing process
	Review of basic grammar rules
	Sentence types and structures
	Subject-verb agreement
	Common grammatical errors and how to avoid them
2.	Vocabulary & Paragraph development
	Strategies for expanding vocabulary
	Effective use of synonyms and antonyms
	Contextual word usage
	 Topic sentences and supporting details
	Coherence and unity in paragraphs

	Using transitions for smooth flow
3.	Essay Structure, Writing Styles and Genres
	Introduction, body, and conclusion
	Thesis statement and supporting arguments
	Incorporating evidence and examples
	Different types of writing (e.g., descriptive, narrative, persuasive)
	Tailoring writing style to audience and purpose
4.	Critical thinking in Writing , Self-Editing, and Revision
	Analyzing and evaluating written texts
	Developing logical arguments and counterarguments
	Expressing opinions and providing supporting evidence
	Techniques for self-editing and proofreading
	Addressing common writing mistakes
	Incorporating feedback for improvement
5.	Final Writing Project
	Applying all learned skills to a comprehensive writing assignment
	Individualized feedback and guidance

C. RECOMMENDED STUDY MATERIAL

Sr.No	ReferenceBook	Author	Edition	Publication
1	The Oxford Guide to English	Edmund Weiner and	2010	Oxford University
	Usage	Andrew Delahunty		
2	The Elements of Style	William Strunk Jr. and	2009	Pearson
		E.B. White		
3	A Writer's Reference	Diana Hacker and	2018	Bedford/St.
		Nancy Sommers		Martin's

COs AND POS MAPPING

COs and POs	PO1	PO2	PO3	PO4	PO5
CO.1	1	1	1	1	3
CO.2	1	1	3	1	1
CO.3	2	2	1	1	2
CO.4	2	1	1	2	1
CO.5	1	2	3	1	2

COs AND PSOs MAPPING

COs andPSOs	PSO1	PSO2	PSO3
CO.1	1	1	1
CO.2	1	1	2
CO.3	1	1	2
CO.4	1	2	2
CO.5	2	1	2

 $\textbf{Note:} \ On \ the \ basis \ of \ mapping \ of \ COs \ with \ POs, \ this \ course \ is \ related \ to \ Employability \ / \ Skill \ Development.$

Heritage Business Analysis Credits 1 [LTP: 0-0-2]

COURSE OUTCOMES:

Code: BXXCFR1601

The student would be able to:

C01: Develop effective communication skills in spoken and written English.

C02: Enhance reading comprehension and critical thinking abilities.

C03: Expand vocabulary and improve grammar usage.

C04: Acquire knowledge of basic writing techniques and strategies.

C05: Develop cultural awareness and sensitivity through the study of English literature.

A. OUTLINE OF THE COURSE

Unit No.	Title of the Unit	Time Required for the Unit (Hours)
1	Market analysis for heritage-based	3
	businesses	
2	Developing heritage brand identities	3
3	Heritage tourism trends and destination	3
	marketing	
4	Designing and sourcing heritage-	3
	inspired products	
5	Festivals and cultural events as business	3
	opportunities	

B. DETAILED SYLLABUS

Unit	Title of the Unit		
1.	Market analysis for heritage-based businesses		
	Consumer behavior and motivations in heritage consumption		
	 Target audience segmentation and niche marketing strategies 		
	Branding and Marketing Heritage-Based Businesses		
2.	Developing heritage brand identities		
	Communicating heritage narratives and storytelling in marketing		
	 Integrated marketing communications for heritage businesses 		
	Tourism and Hospitality in Heritage Destinations		
3.	Heritage tourism trends and destination marketing		
	Sustainable tourism practices for heritage sites		
	 Heritage-themed accommodations and hospitality experiences 		
	Retail and Cultural Heritage Products		
4.	Designing and sourcing heritage-inspired products		

	Visual merchandising and store design for heritage retail				
	Cultural heritage branding in the retail industry				
5.	Festivals and cultural events as business opportunities				
	Event management and marketing strategies for heritage festivals				

C. RECOMMENDED STUDY MATERIAL

Sr.No	ReferenceBook	Author	Edition	Publication
1	Heritage Business:	Marie-Cécile Cervellon	2018	Routledge
	Entrepreneurs, Technologies,			
	and Markets			
2	Heritage Marketing	Russell W. Belk	2019	Routledge
3	Cultural Heritage and Tourism:	Dallen J. Timothy and	2019	Channel View
	An Introduction	Gyan P. Nyaupane		Publications

COs AND POS MAPPING

COs and POs	PO1	PO2	PO3	PO4	PO5
CO.1	1	1	1	1	3
CO.2	1	1	1	1	1
CO.3	2	2	1	1	2
CO.4	2	1	1	2	1
CO.5	1	2	1	1	2

COs AND PSOs MAPPING

COs andPSOs	PSO1	PSO2	PSO3
CO.1	1	1	1
CO.2	1	1	2
CO.3	1	0	1
CO.4	1	2	2
CO.5	2	1	1

Note: On the basis of mapping of COs with POs, this course is related to Employability / Skill Development.

POORNIMA UNIVERSITY, JAIPUR

Faculty of Innovation, Research & Entrepreneurship

Name of Program: B.Com in Management Accounting Duration: 3 Years Total Credits: 124

Teaching Scheme for Batch 2023-26

	Semester-II								
			Teaching			Mark	s Distrib	ution	
Course Code	Name of Course	Lecture (L)	Tutorial (T)	Practical (P)	SH	IE	ESE	Total	Credits
A.			Major (Core Courses)						
A.1	Theory								
BBMCFR2101	External Financial	4	-	-		40	60	100	4
	Reporting								
BBMCFR2102	Cost Management	4	=	-		40	60	100	4
A.2	Practical								
	Corporate Management		-						
BBMCFR2201	Skills & Reflection Paper	-		8		60	40	100	4
	- II								
			3.6	g. G	/ D				
В.			M1	nor Stream Co	ourses/ Dep	partment I	Electives	l	1
B.1	Theory (Any One)	4				40	60	100	4
BBMEFR2101 B.2	Taxation	4				40	60	100	4
B.2 C	Practical			N. J. 14 . 12		- C			
C				Mulua	isciplinary 3*	Courses	l		3
BFREMC2221	MOOC courses	3	-	-	3"	60	40	100	3
D				Ability Enha	ncement (L Courses (A	EC)		
BXXCFR2201	Linguistic Lab	1	0	2		60	40	100	2
E				Skill Enhar	cement C	ourses (SI	EC)		•
BXXEFR2601	Elective: - Block Chain Management - Tech for productivity enhancement	1	0	2		60	40	100	2
BXXEFR2602									
F		Value Added Courses (VAC)					1		
BXXCFR2601	Health & Fitness Management	-	-	2		40	60	100	1
G			Summe	er Internship	/ Research	Project /	Disserta	tion	
		- 14	-	-					
	Total		-	20					24
Total Teaching Hours		34/36							

DETAILED SYLLABUS FOR SECOND SEMESTER

Code: BBMCFR2101 External Financial Reporting 4 Credits [LTP: 4-0-0]

The student should be able to:

CO1: Define integrated reporting (IR), integrated thinking, and the integrated report and demonstrate an understanding of the relationship between them.

CO2: Explain the fundamental concepts of value creation, the six capitals, and the value creation process.

CO3: Identify elements of an integrated report; i.e., organizational overview and external environment, governance, business model, risks and opportunities, strategy and resource allocation, performance, outlook, and basis of preparation and presentation.

CO4: Identify and explain the benefits and challenges of adopting IR Part 1 –. Recognition, measurement, valuation, and disclosure

CO5: Identify and explain the benefits and challenges of adopting IR Part 2 –. Recognition, measurement, valuation, and disclosure

A. OUTLINE OF THE COURSE

Unit No.	Title of the unit	Time required for the Unit (Hours)
1.	Financial Statement Part 1	08
2.	Financial Statement Part II	10
3.	Asset and Liabilities Valuation: Inventory, Receivables, Investments and Long term Assets, Liabilities and Equity	
4	Special Valuation Consideration: Taxation and Lease	10
5	Revenue Recognition and Income Measurement	12

Unit	Unit Details
1.	Financial Statement Part 1
	 Identify the uses of the financial statements and their needs Identify the major components and classification of each statement Statement changes in equity Statement of cash flows
2.	Financial Statement Part II

	Define integrated reporting, integrated thinking and the integrated report
	and understand the relationship between them
	Primary purpose of integrated reporting
	Explain the benefits and challenges of adopting integrated reporting
3.	Asset and Liabilities Valuation: Inventory, Receivables, Investments and Long term
	Assets, Liabilities and Equity
	Asset valuation
	Valuation of liabilities
	equity transactions
	revenue recognition
	income measurement
	 major difference between US GAAP and IFRS.
4.	Special Valuation Consideration: Taxation and Lease
	Develop an understanding of interperiod tax allocation/ deferred income
	taxes
	Deferred Tax Asset and Deferred tax Liabilities
	Differentiate between temporary and permanent differences
	 Operating and finance leases
	 Major difference between US GAAP and IFRS with respect to lessee
_	operating and finance lease
5.	Revenue Recognition and Income Measurement
	Demonstrate an understanding of revenue recognition principle
	Revenue recognition for contracts with customers
	Treatment of discontinued operations

C. RECOMMENDED STUDY MATERIAL:

Sr. No	Reference Book	Author	Edition	Publications
	CMA – US Level 1		Latest	Becker Publications
2.	CMA – US Level 1		Latest	Gleim Publications
Websi	ites			
www.in	nanet.org			

COs AND POS MAPPING

COs and POs	PO-1	PO-2	PO-3	PO-4	PO-5
CO-1	3	2	1	2	1
CO-2	2	2	2	1	1
CO-3	2	1	2	2	2
CO-4	1	2	1	3	2
CO-5	3	2	1	2	1

COs AND PSOs MAPPING

COs andPSOs	PSO1	PSO2	PSO3
CO.1	3	2	2
CO.2	2	2	2
CO.3	2	3	1
CO.4	1	2	2
CO.5	3	2	2

Code: BBMCFR2102

CO1: Calculate fixed, variable, and mixed costs and demonstrate an understanding of the behavior of each in the long and short term and how a change in assumptions regarding cost type or relevant range affects these costs.

CO2: Demonstrate an understanding of the nature and types of cost drivers and the causal relationship that exists between cost drivers and costs incurred.

CO3: Identify and define cost measurement techniques such as actual costing, normal costing, and standard costing; calculate costs using each of these techniques; identify the appropriate use of each technique; and describe the benefits and limitations of each technique.

CO4: Demonstrate an understanding of how the use of variable costing or absorption costing affects the value of inventory, cost of goods sold, and operating income.

CO5: Demonstrate an understanding of variable (direct) costing and absorption (full) costing and the benefits and limitations of these measurement concepts.

A. OUTLINE OF THE COURSE

Unit No.	Title of the Unit	Time required for the Unit (Hours)
1	Measurement Concepts	11
2	Costing System	15
3	Overhead Costs	15
4	Supply Chain Management	10
5	Business Process Improvement	9

Unit No.	Unit details						
1	Measurement Concepts						
	Cost behavior and cost objects						
	Actual and normal costs						
	Standard costs						
	Absorption (full) costing						
	Variable (direct) costing						
	Joint and by-product costing.						
2	Costing System						
	Job order costing						
	 Process costing 						
	Activity-based costing						
	Life-cycle costing.						
3	Overhead Costs						
	Fixed and variable overhead expense						
	Plant-wide vs. departmental overhead						
	 Determination of allocation base 						
	Allocation of service department costs.						
	Supply Chain Management						

- Lean resource management techniques Enterprise resource planning (ERP) Theory of Constraints
 - Capacity management and analysis.

Business Process Improvement

- Value chain analysis
- Value-added concepts
- Process analysis, redesign
- and standardization
- Activity-based management
- Continuous improvement concepts
- Best practice analysis
- Cost of quality analysis
- Efficient accounting processes

C. RECOMMENDED STUDY MATERIAL:

Sr. No	Reference Book	Author	Edition	Publications
1.	CMA - US Level 1		Latest	Becker Publications
2.	CMA – US Level 1		Latest	Gleim Publications
Websi	tes			
www.in	nanet.org			

COs AND POS MAPPING

COs and POs	PO-1	PO-2	PO-3	PO-4	PO-5
CO-1	3	2	1	1	2
CO-2	2	2	2	1	2
CO-3	2	1	2	2	2
CO-4	1	2	1	3	2
CO-5	2	2	2	1	1

COs AND PSOs MAPPING

COs andPSOs	PSO1	PSO2	PSO3
CO.1	3	3	3
CO.2	2	2	2
CO.3	3	3	1
CO.4	2	2	2
CO.5	2	2	1

Code: BBMEFR2101

The student would be able:

CO1: Explain the operation and scope of the tax system and the obligations of tax payers and/or their agents and the implications of non-compliance.

CO2: Explain and compute the income tax liabilities of individuals and the effect of national insurance contributions (NIC) on employees, employers and the self-employed.

CO3: Explain and compute the chargeable gains arising on individuals.

CO4: Explain and compute the inheritance tax liabilities of individuals.

CO5: Explain and compute the corporation tax liabilities of individual companies and groups of companies.

A. OUTLINE OF THE COURSE

Unit No.	Title of the Unit	Time required for the Unit (Hours)
1	Features of Indian Tax System and Direct Taxes	12
2	Personal Taxation and Business Taxation- Computation and Business Efficiency	12
3	Taxation of Various Financial Products and Transactions	15
4	Tax Planning Strategies	8
5	Goods and Service Tax	13

Unit No	D. Unit details
1	Features of Indian Tax System and Direct Taxes
	Features of Indian Tax System
	Indian Direct Tax structure
	Tax Compliance Matters
	Residency Rules
2	Personal Taxation and Business Taxation- Computation and Business Efficiency
	Salary Income
	Income from House Property
	Income from Business or Profession
	Capital Gains in Transfer of Capital Assets
	 Income from Residuary Sources and Tax Calculation Rules
	Tax Characteristics of Business Forms
3	Taxation of Various Financial Products and Transactions, Tax Planning Strategies
	• Tax Implications for Non-resident Indians (NRIs)
	Taxability of Various Financial Products
	Taxation of Various Financial Transactions
4	Tax Planning Strategies
	Tax Planning - Various Avenues and Techniques
	Wealth Tax
5	Goods and Service Tax
	Central Goods and Service Tax
	State Goods and Service Tax

C. RECOMMENDED STUDY MATERIAL:

Sr. No	Reference Book	Author	Edition	Publications
1.	Income Tax & GST	V.K. Singhania	Latest	Taxmann
2.	Student's guide to Income Tax	Monica Singhania	Latest	Taxmann
Websites				
www.ac	caglobal.com			

COs AND POs MAPPING

COs and POs	PO-1	PO-2	PO-3	PO-4	PO-5
CO-1	3	2	1	1	2
CO-2	2	3	2	1	2
CO-3	3	3	1	2	1
CO-4	3	2	1	3	1
CO-5	3	1	1	1	1

COS AND PSOS MAPPING

COs andPSOs	PSO1	PSO2	PSO3
CO.1	2	1	0
CO.2	2	0	1
CO.3	2	0	0
CO.4	1	1	1
CO.5	3	0	2

Code: BXXCFR2201

The student would be able to:

- C01: Understand fundamental concepts and theories in linguistics.
- C02: Apply various analytical tools and methods to investigate linguistic phenomena.
- C03: Develop critical thinking and analytical skills for linguistic analysis
- C04: Conduct independent research projects related to linguistics.
- C05: Demonstrate effective oral and written communication skills in the field of linguistics.

OUTLINE OF THE COURSE

Unit No.	Title of the Unit	Time Required for the Unit (Hours)
1	Listening & Speaking Skills	7
2	Reading & Writing Skills	6
3	Grammar & Vocabulary	6
4	Language Practice Activities	7
5	Assessment & Progress tracking	4

Unit	Title of the Unit
1.	Listening & Speaking Skills
2.	 Introduction to effective listening skills Practice in understanding different accents and speech patterns Listening to audio recordings and answering comprehension questions Dictation exercises to improve listening accuracy Listening to conversations and dialogues for everyday situations Developing fluency and accuracy in spoken English Conversational activities to improve speaking confidence Role-plays and simulations of real-life situations Group discussions and debates on various topics Pronunciation exercises and drills Reading & Writing Skills Enhancing reading comprehension abilities Skimming and scanning techniques for efficient reading Vocabulary building exercises through reading texts Reading and analyzing different genres of texts (fiction, non-fiction, articles) Reading and interpreting graphs, charts, and diagrams and developing writing skills for different purposes (formal, informal, academic) Sentence structure and paragraph development Grammar exercises and error correction activities Essay writing on various topics Letter and email writing practice
3.	Grammar & Vocabulary
	 Review and practice of essential grammar rules Vocabulary building activities and word games Contextual usage of words and phrases Sentence construction and transformation exercises

	Grammar quizzes and interactive exercises
4.	Language Practice Activities
	Language games and puzzles for fun and engagement
	 Language drills for quick recall of vocabulary and grammar concepts
	Language-based quizzes and competitions
	 Language immersion activities (watching movies, listening to songs, etc.)
	Collaborative projects and presentations in English
5.	Assessment & Progress tracking
	Regular assessments to evaluate students' language skills
	Feedback and constructive suggestions for improvement
	Individual and group performance tracking
	Setting language learning goals and monitoring progress
	Final project or presentation to demonstrate overall language proficiency

B. RECOMMENDED STUDY MATERIAL

Sr.No	ReferenceBook	Author	Edition	Publication
1	An Introduction to Language	Victoria Fromkin,	2019	Cengage Learning
		Robert Rodman, and		
		Nina Hyams		
2	The Study of Language	George Yule	2016	Cambridge
				University Press
3	Linguistics: An Introduction to	Adrian Akmajian,	2017	
	language & communication	Richard A. Demers,		The MIT Press
		Ann K. Farmer, and		
		Robert M. Harnish.		

CO AND POs MAPPING

COs and POs	PO1	PO2	PO3	PO4	PO5
CO.1	1	3	1	1	1
CO.2	1	2	0	1	1
CO.3	1	3	1	1	3
CO.4	2	3	2	2	2
CO.5	1	2	1	1	2

COs AND PSOs MAPPING

COs andPSOs	PSO1	PSO2	PSO3
CO.1	1	2	1
CO.2	1	2	1
CO.3	1	2	2
CO.4	1	1	3
CO.5	2	1	2

The student would be able to:

C01: Gain a comprehensive understanding of the underlying concepts, principles, and components of blockchain technology, including decentralized networks, cryptographic techniques, consensus algorithms, and smart contracts.

C02: identify and analyze various real-world use cases where blockchain technology can be applied to enhance transparency, security, and efficiency in different industries and sectors.

C03: acquire the skills to design, develop, and implement blockchain-based applications and systems, including the ability to select appropriate platforms and frameworks.

C04: learn to assess the security risks and privacy implications associated with blockchain networks and explore methods to mitigate potential vulnerabilities.

C05: insights into the legal and regulatory challenges related to blockchain technology, enabling students to understand the compliance requirements and navigate the legal landscape.

A. OUTLINE OF THE COURSE

Unit No.	Title of the Unit	Time Required for the Unit (Hours)
1	Introduction to Blockchain and Cryptography and Security	7
2	Blockchain Architecture and Blockchain Development	6
3	Blockchain Use Cases	6
4	Blockchain Adoption and Governance	7
5	Case Studies and Practical Exercises	4

Unit	Title of the Unit			
1.	Introduction to Blockchain and Cryptography and Security			
	What is blockchain technology?			
	Brief history and evolution of blockchain			
	Core principles of blockchain			
	Advantages and challenges of blockchain			
	Cryptographic primitives in blockchain			
	Hash functions, digital signatures, and public-key cryptography			
	Understanding blockchain security and consensus mechanisms			
	Attacks on blockchain systems and countermeasures			
2.	Blockchain Architecture and Blockchain Development			
	Types of blockchains: public, private, and consortium			
	Distributed ledger technology (DLT) and its components			
	Smart contracts and their role in blockchain ecosystems			

Blockchain platforms and frameworks (e.g., Ethereum, Hyperledger) Setting up a development environment (Ethereum, Solidity, Truffle) Basics of writing smart contracts Interacting with a blockchain network Deploying and testing smart contracts **Blockchain Use Cases** 3. Real-world applications of blockchain technology Blockchain in finance, supply chain, healthcare, and more Evaluating the feasibility of blockchain solutions Future trends and potential challenges **Blockchain Adoption and Governance** Regulatory and legal considerations Challenges and opportunities for blockchain adoption Governance models for blockchain networks Ethical implications of blockchain technology **Case Studies and Practical Exercises** 5. Analyzing and discussing real-world blockchain projects Hands-on exercises to reinforce concepts learned throughout the course

C. RECOMMENDED STUDY MATERIAL

Sr.No	ReferenceBook	Author	Edition	Publication
1	Blockchain Basics: A Non-	Daniel Drescher	2017	Apress
	Technical Introduction in 25			
	Steps			
2	Blockchain: Blueprint for a New	Melanie Swan	2015	O'Reilly Media
	Economy			
3	Blockchain for Dummies	Tiana Laurence	2017	For Dummies

CO AND POS MAPPING

COs and POs	PO1	PO2	PO3	PO4	PO5
CO.1	1	3	1	1	1
CO.2	1	2	0	1	1
CO.3	1	3	1	1	3
CO.4	2	3	2	2	2
CO.5	1	2	1	1	2

COs AND PSOs MAPPING

COs andPSOs	PSO1	PSO2	PSO3
CO.1	1	2	1
CO.2	1	2	1
CO.3	1	2	2
CO.4	1	1	3
CO.5	2	1	2

The student would be able to:

C01: Understand the principles of technology-driven productivity enhancement and its applications in various industries.

C02: Analyze existing workflows and identify areas where technology can be implemented to optimize productivity and efficiency.

C03: Demonstrate proficiency in using productivity software tools and applications to streamline tasks and automate processes.

C04: Evaluate the impact of technology on productivity and its potential benefits and challenges in a business context.

C05: Design and implement a technology-based productivity enhancement project, showcasing the ability to integrate different tools and strategies effectively.

D. OUTLINE OF THE COURSE

Unit No.	Title of the Unit	Time Required for the Unit (Hours)
1	Introduction to Productivity Enhancement and Technology and Office Tools	7
2	Productivity Analysis and Metrics and Technology Selection and Evaluation	6
3	Automation and Workflow Optimization	6
4	Data Analytics for Productivity Enhancement	7
5	Cybersecurity, Data Privacy and Future Trends in Productivity Technology	4

Unit	Title of the Unit
1.	Introduction to Productivity Enhancement and Technology and Office Tools
	 MS Office
	 Google Documents (Docs, ppt, spreadsheet, google form)
	 Canva for day to day designing needs
	 Online video conferencing platforms (Zoom, Google Meet, Microsoft
	Teams, Cisco Webx)
	 Various online websites to fetch royalty free resources for commercial use
	 AI tools to enhance productivity
	 Google Chrome extensions
	 Online Tools for document conversions
	 Data sharing tools with team members

	Important websites industry wise
	Current knowledge
	 Productivity overview and significance
	Role of technology in productivity improvement
	Current trends in productivity-enhancing tech
2.	Productivity Analysis and Metrics and Technology Selection and Evaluation
	Key productivity metrics and measurements
	 Data gathering and analysis techniques
	Identifying areas for improvement
	Evaluating productivity tools and software
	Cost-benefit analysis for technology adoption
	Creating a technology implementation plan
	creating a technology imprementation plan
3.	Automation and Workflow Optimization
	Understanding automation and its benefits
	Implementing robotic process automation (RPA)
	Optimizing workflows using technology
	optimizing working technology
4.	Data Analytics for Productivity Enhancement
	 Introduction to data analytics
	 Data-driven decision making
	Predictive analytics for productivity
5.	Cybersecurity, Data Privacy and Future Trends in Productivity Technology
	Understanding security risks in productivity tech
	Best practices for securing data and systems
	Compliance with data protection regulations
	Emerging technologies for productivity enhancement
	Ethical considerations in technology adoption
	 Building a roadmap for the future
	- Danding a roadinap for the rature

F. RECOMMENDED STUDY MATERIAL

Sr.No	ReferenceBook	Author	Edition	Publication
1	The Productivity Project:	Chris Bailey	2016	Crown Business
	Accomplishing More by			
	Managing Your Time,			
	Attention, and Energy			
2	The 4-Hour Workweek:	Timothy Ferriss	2007	Harmony
	Escape 9-5, Live Anywhere,			
	and Join the New Rich			
3	Digital Minimalism: Choosing	Cal Newport	2019	Portfolio
	a Focused Life in a Noisy			
	World			

COs and POs	PO1	PO2	PO3	PO4	PO5
CO.1	1	3	1	1	1
CO.2	1	2	0	1	1
CO.3	1	3	1	1	3
CO.4	2	3	2	2	2
CO.5	1	2	1	1	2

COs AND PSOs MAPPING

COs andPSOs	PSO1	PSO2	PSO3
CO.1	1	2	1
CO.2	1	2	1
CO.3	1	2	2
CO.4	1	1	3
CO.5	2	1	2

Code: BXXCFR2601

The student would be able to:

C01: Develop a comprehensive understanding of yoga and pranic healing principles, techniques, and their applications in promoting health and well-being.

C02: Demonstrate proficiency in designing and implementing personalized yoga and pranic healing programs for individuals with specific health goals and needs.

C03: Analyze and evaluate the scientific basis of yoga and pranic healing, including their physiological, psychological, and energetic effects on the body and mind.

C04: Apply ethical and professional standards in the delivery of yoga and pranic healing services, ensuring client safety, privacy, and respect.

C05: Develop effective communication and interpersonal skills to facilitate the education and motivation of individuals and groups in adopting a healthy lifestyle through yoga and pranic healing practices.

A. OUTLINE OF THE COURSE

Unit No.	Title of the Unit	Time Required for the Unit (Hours)
1	Yoga: Asanas, Pranayama, and	3
	Meditation and Yoga Anatomy and	
	Physiology	
2	Pranic Healing - Energy Anatomy and	3
	Techniques	
3	Integrating Yoga and Pranic Healing	4
4	Stress-related disorders and the role of	2
	Yoga and Pranic Healing	
5	Therapeutic Applications of Yoga and	3
	Pranic Healing	

Unit	Title of the unit
1.	Yoga: Asanas, Pranayama, and Meditation and Yoga Anatomy and Physiology
	Hatha Yoga and its asanas (postures)
	Pranayama (breathing exercises) for energy management
	Meditation techniques for relaxation and mental clarity
	Understanding the physical body and energy systems in Yoga
	Alignment principles and modifications for asanas
	Injury prevention and safety considerations in Yoga practice
2.	Pranic Healing - Energy Anatomy and Techniques
	Chakra system and energy anatomy in Pranic Healing
	Basic Pranic Healing techniques for cleansing and energizing the energy body
	Pranic breathing and meditation practices
3.	Integrating Yoga and Pranic Healing
	The synergy between Yoga and Pranic Healing practices
	Combining asanas, pranayama, and Pranic Healing techniques

Designing holistic health programs incorporating both modalities

 Yoga and Pranic Healing for Stress Management

 Stress-related disorders and the role of Yoga and Pranic Healing

 Relaxation techniques and stress reduction practices
 Mindfulness and awareness training for stress management

 Therapeutic Applications of Yoga and Pranic Healing

 Yoga therapy for specific health conditions
 Pranic Healing protocols for common ailments
 Adaptations and modifications for different populations

C. RECOMMENDED STUDY MATERIAL

Sr.No	ReferenceBook	Author	Edition	Publication
1.	"The Science of Yoga: The	William J. Broad	2012	Simon & Schuster
	Risks and Rewards			
2.	The Complete Book of	Vasant Lad	1999	Harmony
	Ayurvedic Home Remedies			
3.	Pranic Healing	Master Choa Kok Sui	2004	Institute for Inner
				Studies Publishing
				Foundation

CO AND POS MAPPING

COs and POs	PO1	PO2	PO3	PO4	PO5
CO.1	2	1	1	1	3
CO.2	2	2	3	1	1
CO.3	2	1	1	1	1
CO.4	2	3	2	2	2
CO.5	1	2	3	1	2

COs AND PSOs MAPPING

COs andPSOs	PSO1	PSO2	PSO3
CO.1	1	2	3
CO.2	1	2	3
CO.3	1	2	2
CO.4	1	2	3
CO.5	2	1	2

POORNIMA UNIVERSITY, JAIPUR

Faculty of Innovation, Research & Entrepreneurship

Name of Program: B. Com in Management Accounting Duration: 3 Years

Total Credits: 124

Teaching Scheme for Batch 2023-26

		Sei	mester-III						
		To	eaching Sch			Mark	s Distrib	ution	Credi
Course Code	Name of Course	Lecture (L)	Tutorial (T)	Practical (P)	SH	IE	ESE	Total	ts
A.		Major (Core Courses)							
A.1	Theory								
BBMCFR3101	Budget and Performance Analysis	4	-	-		40	60	100	4
BBMCFR3102	Internal Control and Analysis	4	-	-		40	60	100	4
A.2	Practical								
BBMCFR3201	Corporate Management Skills & Reflection Paper - III	-	-	8		60	40	100	4
В.	Minor Stream Courses / Department Electives								
B.1	Theory (Any one)								
BBMEFR3101	Corporate & Business Law	4				40	60	100	4
B.2	Practical								
	-								
С		I	Multidiscipl	inary Courses	S				
BFREMC3221	MOOC courses	2	-	-	2*	60	40	100	2
D		Abilit	y Enhancem	ent Courses ((AEC)				
BXXCFR3201	Personal Branding and Grooming		1	2		60	40	100	1
E		Skill	Enhanceme	ent Courses (S	SEC)				
BXXEFR3601 BXXEFR3602	Elective: - Financial Modelling - Law for layman	1	-	2		60	40	100	2
F	Value Added Courses (VAC)								
	Scientific knowledge of exercise	-	-	2		60	40	100	1
G	Su	ımmer Intei	nship / Rese	earch Project	/ Disse	ertation			
	-	13		18					
Total Teaching Hours			3	1/36					22

DETAILED SYLLABUS FOR THIRD SEMESTER

Code: BBMCFR3101 Budget & Performance Analysis 4Credits [LTP: 4-0-0]

COURSE OUTCOME

The student should be able to:

CO1: Describe the role that budgeting plays in the overall planning and performance evaluation process of an organization.

CO2: Demonstrate an understanding of how the budget is developed.

CO3: Prepare a performance analysis by comparing actual results to the master budget, calculate favorable and unfavorable variances from the budget, and provide explanations for variances.

CO4: Identify and calculate transfer prices using variable cost, full cost, market price, negotiated price, and dual-rate pricing.

CO5: Identify and describe the perspectives of a balanced scorecard, including financial, customer, internal process, and learning and growth.

A. OUTLINE OF THE COURSE

Unit No.	Title of the Unit	Time required for the Unit (Hours)
1	Budgeting Concepts and Methodologies	15
2	Forecasting Techniques	12
3	Cost and variance measures	12
4	Responsibility centers and reporting segments	10
5	Performance Measures	11

O. Unit details					
Budgeting Concepts and Methodologies					
Operations and performance goals					
Characteristics of a successful budget process					
Resource allocation					
 Annual business plans (master budgets) 					
Project budgeting					
Activity-based budgeting					
Zero-based budgeting, Continuous (rolling) budgets					
• Flexible budgeting					
Forecasting Techniques					
Regression analysis					
Learning curve analysis					
• Expected value					
Cost and variance measures					
Comparison of actual to planned results					
Use of flexible budgets to analyze performance					
Management by exception					
• Use of standard cost systems					
Analysis of variation from standard cost expectations					
Responsibility centers and reporting segments					
Types of responsibility centers					
Transfer pricing					
Reporting of organizational segments					
Performance measures					
Product profitability analysis					
Business unit profitability analysis					

- Customer profitability analysis
- Return on investment
- Residual income
- Investment base issues
- Key performance indicators (KPIs)
 - Balanced scorecard

C. RECOMMENDED STUDY MATERIAL:

Sr.	Reference Book	Author	Edition	Publications
No				
1.	CMA - US Level 1		Latest	Becker Publications
2.	CMA – US Level 1		Latest	Gleim Publications
Webs	ites			
www.in	nanet.org			

COs AND POS MAPPING

COs and POs	PO-1	PO-2	PO-3	PO-4	PO-5
CO-1	3	2	1	1	2
CO-2	2	3	2	1	2
CO-3	3	3	1	2	1
CO-4	3	2	1	3	1
CO-5	3	1	1	1	1

COs AND PSOs MAPPING

COs andPSOs	PSO1	PSO2	PSO3
CO.1	2	2	2
CO.2	2	3	3
CO.3	2	2	1
CO.4	1	2	2
CO.5	3	2	2

The student should be able to:

Code: BBMCFR3102

CO1: Identify the role of the accounting information system (AIS) in the value chain.

CO2: Demonstrate a general understanding of data governance frameworks, COSO's Internal Control framework and ISACA's COBIT (Control Objectives for Information and Related Technologies).

CO3: Identify the stages of the data life cycle; i.e., data capture, data maintenance, data synthesis, data usage, data analytics, data publication, data archival, and data purging.

CO4: Demonstrate an understanding of internal control risk and the management of internal control risk.

CO5: Identify and describe internal control objectives.

A. OUTLINE OF THE COURSE

Unit No.	Title of the Unit	Time required for the Unit (Hours)
1	Governance, risk, and compliance	15
2	System controls and security measures	10
3	Data governance	15
4	Technology-enabled finance transformation	10
5	Data analytics	10

	DETAILED SYLLABUS
Unit N	No. Unit details
1	Governance, risk, and compliance
	 Internal control structure and management philosophy
	 Internal control policies for safeguarding and assurance
	• Internal control risk
	Corporate governance
	External audit requirements.
2	System controls and security measures
	General accounting system controls
	Application and transaction controls
	Network controls
	Backup controls
	Business continuity planning
3	Data Governance
	Data Governance general framework
	COSO's Internal Control Framework and ISACA's COBIT (Control Objective for Information and Related)
	Technologies)
	Data Life cycle
	Understanding data processing
	Importance of document records
3	Technology-enabled finance transformation
	System development life cycle
	• Process automation
	• Innovative applications
4	Data analytics
	Business intelligence
	Data mining
	Analytic tools
	Data visualization.
	Data visualization.

C. RECOMMENDED STUDY MATERIAL:

Sr. No	Reference Book	Author	Edition	Publications
1.	CMA - US Level 1		Latest	Becker Publications
2.	CMA – US Level 1		Latest	Gleim Publications
Websi	ites			
www.in	nanet.org			

COs AND POS MAPPING

COs and POs	PO-1	PO-2	PO-3	PO-4	PO-5
CO-1	1	2	1	2	1
CO-2	2	2	2	2	1
CO-3	2	1	2	2	1
CO-4	1	2	1	3	1
CO-5	2	2	2	1	2

COs AND PSOs MAPPING

COs andPSOs	PSO1	PSO2	PSO3
CO.1	2	2	1
CO.2	2	1	2
CO.3	3	2	1
CO.4	1	2	2
CO.5	2	2	2

The student would be able:

CO1: Identify the essential elements of the legal system, including the main sources of law.

CO2: Recognize and apply the appropriate legal rules relating to the law of obligations.

CO3: Explain and apply the law relating to employment relationships.

CO4: Distinguish between alternative forms and constitutions of business organizations.

CO5: Recognize and compare types of capital and the financing of companies.

A. OUTLINE OF THE COURSE

Unit No.	Title of the Unit	Time required for the Unit (Hours)
1	Contracts	9
2	The formation and constitution of various business organizations	12
3	Capital and the financing of companies	15
4	Management, administration and the regulation of companies	14
5	Winding up of Company	10

Unit No	Unit details
1	Contracts
	• Agreements
	• Contracts
	Capacity to Contract
	• Free Consent
	Limitations on Freedom to Contract
	Discharge of Contract
	Remedies for breach of Contract
2	The formation and constitution of various business organizations
	• Partnership
	Social Organizations
	Limited Liability Partnerships
	Private Limited Company
	Public Limited Company
3	Capital and the financing of companies
	Share capital
	• Loan capital
	Capital maintenance and dividend law
4	Management, administration and the regulation of companies
	Company directors
	Other company officers
	Company meetings and resolutions
	Accounts and business Operations
	Articles and Memorandum of Association
5	Winding up of Company
	• Insolvency
	Insolvency and administration
	mooreney and administration

C. RECOMMENDED STUDY MATERIAL:

Sr. No	Reference Book	Author	Edition	Publications		
1.	Indian Contract Act 1872 Indian Companies Act 2013 Limited Liability Partnership Act 2008 The Partnership Act 1932	Bare acts	Latest	https://nalsa.gov.in/im portant-bare-acts		
2.	Research articles, and news updates	Bare acts	Latest	https://nalsa.gov.in/im portant-bare-acts		
Websites						

COs AND POS MAPPING

COs and POs	PO-1	PO-2	PO-3	PO-4	PO-5
CO-1	3	3	1	2	2
CO-2	2	2	2	2	2
CO-3	2	1	2	2	2
CO-4	1	2	1	3	1
CO-5	2	2	2	1	2

COS AND PSOS MAPPING

COs andPSOs	PSO1	PSO2	PSO3
CO.1	2	1	2
CO.2	2	2	1
CO.3	2	1	0
CO.4	1	2	1
CO.5	1	2	2

The student would be able to:

C01: able to define and articulate their personal brand, including their values, strengths, and unique qualities that set them apart from others.

C02: learn how to present themselves professionally in various settings, including dressing appropriately, maintaining proper grooming, and displaying confident body language.

C03: develop the ability to effectively communicate their personal brand through verbal and non-verbal communication, including networking, public speaking, and online presence.

C04: understand the importance of managing their online reputation and learn strategies for building a positive personal brand through social media platforms and online networking.

C05: Acquire the skills to strategically position themselves for career growth and advancement, including developing a professional network, leveraging personal branding tools, and showcasing their expertise in their chosen field.

A. OUTLINE OF THE COURSE

Unit No.	Title of the Unit	Time Required for the Unit (Hours)
1	Introduction to Personal Branding	3
2	Image And Appearance and	3
	Communication Skills	
3	Online Presence and Social media	3
4	Personal Branding through Personal	4
	Style and Professional Etiquette and	
	Business Protocol	
5	Personal Branding Collateral and Brand	2
	Maintenance and Future Growth	

Unit	Title of the Unit
1.	Introduction to Personal Branding and
	 Understanding the concept of personal branding Identifying personal values, strengths, and unique selling points Defining career goals and target audience Crafting a personal brand statement
2.	Image And Appearance and communication skills
	 Importance of personal appearance in professional settings Dressing for success: appropriate attire for different occasions Color analysis and understanding the psychology of colors Basics of grooming: skincare, haircare, and personal hygiene Effective verbal and non-verbal communication Public speaking and presentation skills Active listening and empathy Building rapport and networking skills
3.	Online Presence and Social media

- Managing online reputation and digital footprint
- Creating and optimizing professional profiles on LinkedIn and other platforms
- Content creation and curation for social media
- Leveraging social media for personal branding

4. Personal Branding through Personal Style and Professional Etiquette and Business Protocol

- Developing a personal style that aligns with personal branding goals
- Understanding different style archetypes
- Wardrobe audit and building a versatile wardrobe
- Styling tips and tricks for different body types
- Business etiquette: greetings, introductions, and handshakes
- Dining and social etiquette in professional settings
- Cross-cultural etiquette and sensitivity
- Email and phone etiquette

5. Personal Branding Collateral and Brand Maintenance and Future Growth

- Creating a professional resume and cover letter
- Designing a personal website or portfolio
- Developing a professional bio and elevator pitch
- Business card design and content
- Strategies for maintaining and evolving personal brand
- Personal branding in career advancement and entrepreneurship
- Managing personal and professional reputation
- Continuing personal growth and development

C. RECOMMENDED STUDY MATERIAL

Sr.No	ReferenceBook	Author	Edition	Publication
1.	"Personal Branding for	Paul Peterman	2021	Wiley
	Success: The Ultimate Guide			
	to Creating a Powerful			
	Personal Brand			
2.	The Power of Personal	Bill Green	2019	Amacom
	Branding: Creating Success			
	Through Authenticity and			
	Personal Branding			
3.	Personal Branding and	Carla Jenkins	2018	Jenkins Publishing
	Marketing Yourself: The Three			
	P's Marketing Technique as a			
	Guide to Career Empowerment			

COs AND POS MAPPING

COs and POs	PO1	PO2	PO3	PO4	PO5
CO.1	2	1	1	1	3
CO.2	2	1	3	1	1
CO.3	2	3	1	1	1
CO.4	2	3	1	2	2
CO.5	1	2	3	1	2

COS AND PSOS MAPPING

COs andPSOs	PSO1	PSO2	PSO3
CO.1	3	2	3
CO.2	3	2	3
CO.3	3	2	2
CO.4	3	2	3
CO.5	2	1	2

Code: BXXEFR3601

COURSE OUTCOMES:

The student would be able to:

C01: gather and interpret financial data from various sources, including financial statements, market data, and economic indicators.

C02: learn to construct comprehensive financial models that help in forecasting, budgeting, and decision-making for businesses and investments.

C03: understand how to conduct sensitivity analysis to assess the impact of changes in variables on financial outcomes and make informed recommendations.

C04: Use financial models to evaluate investment opportunities, assess risks, and calculate key performance indicators (KPIs) like ROI, NPV, and IRR.

C05: communicate the results of financial models to stakeholders through reports, presentations, and visualizations.

A. OUTLINE OF THE COURSE

Unit No.	Title of the Unit	Time Required for the Unit (Hours)
1	Introduction to Excel	7
2	Introduction to Financial Analysis, P&L and B&S	6
3	Economic Analysis: Macro and Micro	6
4	Financial Modelling and Valuation Methods	7
5	Capstone Project	4

Unit	Title of the Unit
1.	Introduction to Excel
	Advance Excel
	NPV, Concepts and Example, Goal Seek
	VLookUp, IRR, HlookUp, XIRR, FV, PV
2.	Introduction to Financial Analysis, P&L and B&S
	Preparation of Balance sheet and P&L from Money control
	Ratio and Ratio Analysis
	Ratio and Ratio Analysis of Prepared Balance Sheet and P&L
3.	Economic Analysis: Macro and Micro
	Using Economic Analysis to Project items in Balance sheet
	Forecasting and Cashflows
	Projecting Revenue and Cashflow in order to Prepare the Free Cashflow of the firm
4.	Financial Modelling and Valuation Methods
	• Learning about various valuation models such as DCF, relative, Liquidation value
	etc.
	DCF Valuation
	Valuation of company on excel using DCF methods

5.	Capstone Project
	Assessment
	Cracking IB and Private Equity

C. RECOMMENDED STUDY MATERIAL

Sr.No	ReferenceBook	Author	Edition	Publication
1	Financial Modeling in Excel	Danielle Stein Fairhurst	2022	For Dummies
	For Dummies"			
2	Financial Modeling and	Paul Pignataro	2019	Wiley
	Valuation: A Practical Guide			
	to Investment Banking and			
	Private Equity			
3	Principles of Financial	Michael Rees	2018	Wiley
	Modelling: Model Design and			
	Best Practices Using Excel and			
	VBA			

CO AND POS MAPPING

COs and POs	PO1	PO2	PO3	PO4	PO5
CO.1	1	3	1	1	1
CO.2	1	2	0	1	1
CO.3	1	3	1	1	3
CO.4	2	3	2	2	2
CO.5	1	2	1	1	2

COs AND PSOs MAPPING

COs andPSOs	PSO1	PSO2	PSO3
CO.1	1	2	1
CO.2	1	2	1
CO.3	1	2	2
CO.4	1	1	3
CO.5	2	1	2

The student would be able to:

C01: develop a comprehensive understanding of the legal system, its structure, key legal terminologies, and the roles of various legal professionals.

C02: gain knowledge of fundamental areas of law, such as contract law, property law, criminal law, and family law, to be better equipped to navigate legal issues in everyday life.

C03: become familiar with their legal rights and responsibilities as citizens, employees, consumers, and members of society.

C04: learn how to conduct basic legal research, access legal resources, and use legal databases to find relevant information and support for legal matters.

C05: develop critical thinking and problem-solving skills to approach legal issues, disputes, and conflicts effectively.

• OUTLINE OF THE COURSE

Unit No.	Title of the Unit	Time Required for the Unit (Hours)
1	Introduction to Indian Legal System and	7
	Fundamental Rights and Duties	
2	Family Law and Property and Real Estate Law	6
3	Consumer Protection , Contract Law and Criminal Law	6
4	Employment and Labor Laws & Intellectual Property Rights (IPR)	7
5	Cyber Laws and Data Privacy Alternative Dispute Resolution (ADR)	4

Unit	Title of the Unit
1.	Introduction to Indian Legal System and Fundamental Rights and Duties
	 Overview of the Indian Constitution and its significance in the legal framework Different branches of law in India (Civil, Criminal, Constitutional, etc.) Sources of law and hierarchy of courts Understanding the fundamental rights guaranteed by the Indian Constitution Limitations on fundamental rights Fundamental duties of citizens
2.	Family Law and Property and Real Estate Law
	Marriage and divorce laws in India
	Maintenance and alimony
	Child custody and adoption laws

Basics of property ownership and transfer Legal aspects of buying and selling property Landlord-tenant rights and responsibilities **Consumer Protection, Contract Law and Criminal Law** 3. Consumer rights and protection against unfair trade practices Essentials of a valid contract Breach of contract and remedies Types of crimes and their classifications Understanding the Indian Penal Code (IPC) Rights of an accused person and the criminal justice process Employment and Labor Laws & Intellectual Property Rights (IPR) Overview of labor laws in India Rights and obligations of employees and employers Employment contracts and termination Types of intellectual property (patents, trademarks, copyrights) Protection and enforcement of IPR in India Role of Intellectual Property Rights in innovation and entrepreneurship **Cyber Laws and Data Privacy & Alternative Dispute Resolution (ADR)** 5. Understanding cyber laws and their implications Data protection and privacy regulations Cybercrime and legal remedies Introduction to ADR methods (mediation, arbitration, etc.) Advantages and limitations of ADR Role of ADR in reducing court backlog

RECOMMENDED STUDY MATERIAL

Sr.No	Reference Book	Author	Edition	Publication
1	Everything You Need to Know	Jay M. Feinman	2019	Oxford University
	About the American Legal			Press
	System			
2	Street Law: A Course in	Lee P. Arbetman,	2016	Glencoe/McGraw-
	Practical Law	Edward L. O'Brien, et		Hill
		al.		
3	Legal Guide for the Visual	Tad Crawford	2018	Allworth Press
	Artist			

CO AND POS MAPPING

COs and POs	PO1	PO2	PO3	PO4	PO5	

CO.1	1	3	1	1	1
CO.2	1	2	0	1	1
CO.3	1	3	1	1	3
CO.4	2	3	2	2	2
CO.5	1	2	1	1	2

COs AND PSOs MAPPING

COs andPSOs	PSO1	PSO2	PSO3
CO.1	1	2	1
CO.2	1	2	1
CO.3	1	2	2
CO.4	1	1	3
CO.5	2	1	2

The student would be able to:

C01	Understand the fundamental principles of exercise physiology and their application to sports performance.
C02:	Analyze and evaluate the physiological adaptations that occur in response to various exercise modalities.
C03:	Demonstrate knowledge of the role of nutrition in exercise performance and recovery.
C04:	Apply scientific methods and research techniques to study exercise-related phenomena.
C05:	Critically assess current scientific literature and emerging trends in the field of sports science.

A. OUTLINE OF THE COURSE

Unit No.	Title of the Unit	Time Required for the Unit (Hours)
1	Role of hormones in exercise	3
	adaptations and recovery	
2	Nutrition for Exercise and	3
	Sports Performance	
3	Understanding weight	3
	management and body	
	composition in athletes	
4	Sports Psychology and Team	3
	Building	
5	Strategies for effective team	3
	building and communication	

Unit	Title of the Unit
1.	Role of hormones in exercise adaptations and recovery
	 Effects of exercise on hormones such as cortisol, testosterone, and growth hormone Hormonal regulation of metabolism, muscle growth, and repair Muscular system Cardiovascular and respiratory responses to physical activity Energy systems and metabolism during exercise Hormonal Responses to Exercise
2.	Nutrition for Exercise and Sports Performance
	Macronutrient and micronutrient requirements for athletes
	 Timing and composition of pre-, during, and post-exercise meals
	 Hydration strategies and sports drinks
	 Diet, Weight, and Body Composition

3.	Understanding weight management and body composition in athletes					
	Effects of different dietary approaches on athletic performance					
	 Body Mass Index (BMI) and its limitations in athletic populations 					
	Physical Fitness Assessment and Training					
	• Components of physical fitness (e.g., cardiovascular endurance, strength, flexibility)					
	 Assessment methods for measuring fitness levels 					
	 Designing exercise programs for different fitness goals 					
4.	Sports Psychology and Team Building					
	Psychological factors influencing sports performance					
	Team dynamics and cohesion in sports					
5.	Strategies for effective team building and communication					
	Common sports injuries and their causes					
	Injury Prevention and Rehabilitation					
	Principles of injury prevention and prehabilitation					
	Rehabilitation strategies and return-to-play protocols					
	Performance Enhancement Techniques					
C. RECO	OMMENDED STUDY MATERIAL					

Sr.No	ReferenceBook	Author	Editio	Publication
			n	
1.	Exercise Physiology:	William D. McArdle,	2021	Wolters Kluwer
	Nutrition, Energy, and Human	Frank I. Katch, Victor		Health
	Performance	L. Katch		
2.	Physiology of Sport and	W. Larry Kenney, Jack	2022	Human Kinetics
	Exercise	H. Wilmore, David L.		
		Costill		
3.	Sports and Exercise	William E. Garrett,	2019	Routledge
	Physiology	Donald T. Kirkendall		

COs AND POs MAPPING

COs and POs	PO1	PO2	PO3	PO4	PO5
CO.1	1	1	1	1	1
CO.2	2	1	3	1	1
CO.3	2	3	1	1	1
CO.4	2	3	1	2	2
CO.5	1	2	3	1	2

COS AND PSOS MAPPING

COs andPSOs	PSO1	PSO2	PSO3
CO.1	3	2	3
CO.2	3	2	3
CO.3	3	2	2
CO.4	3	2	3
CO.5	2	1	2

POORNIMA UNIVERSITY, JAIPUR

Faculty of Innovation, Research & Entrepreneurship

Name of Program: B.Com in Management Accounting Duration: 3 Years Total Credits: 124

Teaching Scheme for Batch 2023-26

Semester-IV Semester-IV									
			eaching Sche			Mark	s Distrib	ution	
Course Code	Name of Course	Lecture (L)	Tutorial (T)	Practical (P)	SH	IE	ESE	Total	Credits
Α.			, ,	Maj	or (Core Cou	rses)			
A.1	Theory								
BBMCFR4101	Corporate Financial Analysis	4	-	-		40	60	100	4
BBMCFR4102	Investment Decision Analysis and Ethics	4	-	-		40	60	100	4
A.2	Practical								
BBMCFR4201	Corporate Management Skills & Reflection Paper - IV	-	1	8		60	40	100	4
	Minor Stream Courses / Department Electives								
B.1	Theory								
BBMEFR4101	Securities Portfolio Analysis	4	-	-	-	40	60	100	4
B.2	Practical								
C			Multi	disciplinary C	Courses (MC)				
BFREMC4221	MOOC courses	2	-	-	2*	60	40	100	2
D			Ability I	Enhancement	Courses (AEC	C)	<u> </u>		
BXXCFR4201	Public Speaking	-	-	2		60	40	100	1
E			Skill E	nhancement (Courses (SEC))	L		
BXXEFR4601 BXXEFR4602	Elective: - Data Analysis - Trading Strategies	1	-	2		60	40	100	2
F	Value Added Courses (VAC)								
BXXCFR4601	Indian Mythology & Scriptures	-	-	2		60	40	100	1
G		Sui	mmer Interns	hip / Researc	h Project / Di	ssertation			
7	Fotal	13		18					
Total Tea	aching Hours			3	31/36	-			22

DETAILED SYLLABUS FOR FOURTH SEMESTER

Code: BBMCFR4101 Corporate Financial Analysis Credits 4 [LTP: 4-0-0]

COURSE OUTCOME

The Student will be able to

CO1: Demonstrate an understanding of the impact of foreign exchange fluctuations.

CO2: Identify and explain issues in the accounting for foreign operations (e.g., historical vs.current rate and the treatment of translation gains and losses)

CO3: Define functional currency and calculate the financial ratio impact of a change in exchange rates.

CO4: Discuss the possible impact on management and investor behavior of volatility in reported earnings.

CO5: Demonstrate an understanding of the impact of inflation on financial ratios and the reliability of financial ratios

A. OUTLINE OF THE COURSE

Unit No.	Title of the Unit	Time required for the Unit (Hours)
1	Basic financial statement analysis and financial ratios	9
2	Profitability analysis and special issues	9
3	Risk and return and long-term financial management	15
4	Corporate restructuring	14
5	International finance	13

Unit No. Unit details Basic financial statement analysis and financial ratios Common size financial statements Common base year financial statements Liquidity Leverage Activity Profitability Market Profitability analysis and special issues Income measurement analysis Revenue analysis Cost of sales analysis Investment appraisal techniques Impact of foreign operations Effects of changing prices and inflation Impact of changes in accounting treatment Accounting and economic concepts of value and income Earnings quality Risk and return and long term financial management Calculating return Types of risk Relationship between risk and return Term structure of interest rates Types of financial instruments Cost of capital Valuation of financial instruments Cost of capital Valuation of financial instruments Copporate restructuring Mergers and acquisitions Other forms of restructuring Fixed, flexible, and floating exchange rates	в. р	ETAILED SYLLABUS
Common size financial statements Common base year financial statements Liquidity Leverage Activity Profitability Market Profitability analysis and special issues Income measurement analysis Revenue analysis Cost of sales analysis Expense analysis Investment appraisal techniques Impact of foreign operations Effects of changing prices and inflation Impact of changes in accounting treatment Accounting and economic concepts of value and income Earnings quality Risk and return and long term financial management Calculating return Types of risk Relationship between risk and return Term structure of interest rates Types of financial instruments Cost of capital Valuation of financial instruments Corporate restructuring International finance	Unit No	D. Unit details
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 Types of financial instruments Cost of capital Valuation of financial instruments 4 Corporate restructuring Mergers and acquisitions Other forms of restructuring 5 International finance		
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 Other forms of restructuring International finance 	4	· •
5 International finance		
		Other forms of restructuring
Fixed, flexible, and floating exchange rates	5	International finance
, ,		Fixed, flexible, and floating exchange rates

Managing transaction exposureFinancing international trade

C. RECOMMENDED STUDY MATERIAL:

Sr. No	Reference Book	Author	Edition	Publications
1.	CMA - US Level 1		Latest	Becker Publications
2.	CMA – US Level 1		Latest	Gleim Publications
Webs	ites			
www.in	nanet.org			

COs AND POS MAPPING

COs and POs	PO-1	PO-2	PO-3	PO-4	PO-5
CO-1	3	3	1	2	2
CO-2	2	2	2	2	2
CO-3	2	1	2	2	2
CO-4	1	2	1	3	1
CO-5	2	2	2	1	2

COS AND PSOS MAPPING

COs andPSOs	PSO1	PSO2	PSO3
CO.1	2	1	2
CO.2	2	1	1
CO.3	2	1	1
CO.4	1	1	1
CO.5	3	2	2

Code: BBMCFR4102 Investment Decision Analysis and Ethics Credits 4 [LTP: 4-0-0]

COURSE OUTCOME

The candidate should be able to:

CO1: Demonstrate an understanding of how cost/volume/profit (CVP) analysis (breakeven analysis) is used to examine the behavior of total revenues, total costs, and operating income as changes occur in output levels, selling prices, variable costs per unit or fixed costs.

CO2: Calculate operating income at different operating levels

CO3: Differentiate between costs that are fixed and costs that are variable with respect to levels of output.

CO4: Explain why the classification of fixed vs. variable costs is affected by the time frame being considered.

CO5: Calculate contribution margin per unit and total contribution margin and the breakeven point in units and dollar sales to achieve targeted operating income or targeted net income

A. OUTLINE OF THE COURSE

Unit No.	Title of the Unit	Time required for the Unit (Hours)
1	Cost/volume/profit analysis	15
2	Marginal analysis	15
3	Enterprise risk	9
4	Capital budgeting process	12
	Ethical considerations for management accounting and financial management professionals	9

В.	DETAILED SYLLABUS
Unit	
1	Cost/volume/profit analysis
	Breakeven analysis
	Profit performance and alternative operating levels
	Analysis of multiple products
2	Marginal analysis
	Sunk costs, opportunity costs, and other related concepts
	Marginal costs and marginal revenue
	Special orders and pricing
	Make vs. buy
	Sell or process further
	Add or drop a segment
	Capacity considerations
3	Enterprise risk
	• Types of risk
	Risk identification and assessment
	Risk mitigation strategies
	Managing risk
4	Capital budgeting process
	Stages of capital budgeting
	Incremental cash flows
	Income tax considerations
	Evaluating uncertainty
5	Ethical considerations for management accounting and financial management professionals
	IMA's Statement of Ethical Professional Practice
	• Fraud triangle
	Evaluation and resolution of ethical issues

C. RECOMMENDED STUDY MATERIAL:

Sr. No	Reference Book	Author	Edition	Publications
1.	CMA - US Level 1		Latest	Becker Publications
2.	CMA – US Level 1		Latest	Gleim Publications
Websi	ites			
www.in	nanet.org			

COs AND POS MAPPING

COs and POs	PO-1	PO-2	PO-3	PO-4	PO-5
CO-1	CO-1	2	1	1	2
CO-2	CO-2	2	2	2	2
CO-3	CO-3	2	3	2	2
CO-4	CO-4	3	2	2	3
CO-5	CO-5	2	2	2	1

COs AND PSOs MAPPING

COs andPSOs	PSO1	PSO2	PSO3	PSO4
CO.1	2	3	3	2
CO.2	2	3	2	1
CO.3	1	2	1	3
CO.4	2	1	2	2
CO.5	2	2	2	2

COURSE OUTCOME

Code: BBMEFR4101

The Student will be able to

The candidate should be able to:

- CO1: Understand the functioning of securities markets and the factors influencing investment decisions.
- CO2: Analyze securities using both fundamental and technical analysis techniques.
- CO3: Evaluate the risk and return characteristics of securities and construct optimal portfolios based on modern portfolio theory.
- CO4: Apply performance measurement metrics to assess the performance of investment portfolios and conduct attribution analysis and demonstrate critical thinking and problem-solving skills in the context of securities portfolio analysis.

CO5: Understand and implement risk management techniques and hedging strategies to mitigate portfolio risks and evaluate the effectiveness of active and passive investment strategies.

A. OUTLINE OF THE COURSE

Unit I	No. Title of the Unit	Time required for the Unit (Hours)
1	Introduction to Securities Portfolio Analysis	9
2	Portfolio Construction and Diversification	13
3	Performance Evaluation and Attribution	13
4	Performance evaluation and corporate failure	10
5	Risk Management and Hedging Strategies	15

R. DETAILED SYLLARUS

B. D	ETAILED SYLLABUS
Unit No	o. Unit details
1	Introduction to Securities Portfolio Analysis
	Overview of Securities Markets
	Investment Objectives and Constraints
	Risk and Return Concepts
	Technical Analysis
2.	Asset Allocation and Strategies
	Asset Allocation Strategies
	• Fundamental Analysis
	• Valuation Models
	Efficient Market Hypothesis
3	Portfolio Construction and Diversification
	Modern Portfolio Theory
	Capital Asset Pricing Model (CAPM)
	• Factor Models
	Risk Parity Strategies
4	Performance Evaluation and Attribution
	Performance Measurement Metrics
	Benchmark Selection and Comparison
	Portfolio Attribution Analysis
	Evaluation of Active vs. Passive Strategies
5	Risk Management and Hedging Strategies
	Risk Management Framework
	• Value at Risk (VaR)
	Portfolio Insurance Strategies
	Derivatives and their Role in Hedging

C. RECOMMENDED STUDY MATERIAL:

Sr. No	Reference Book	Author	Edition	Publications
1.	CMA - US Level 1		Latest	Becker Publications
2.	CMA – US Level 1		Latest	Gleim Publications
Websi	ites			
www.in	nanet.org			

COs AND POS MAPPING

COs and POs	PO-1	PO-2	PO-3	PO-4	PO-5
CO-1	1	3	2	2	3
CO-2	2	1	1	3	2
CO-3	0	1	1	1	3
CO-4	3	1	1	3	2
CO-5	2	0	2	1	2

COs AND PSOs MAPPING

COs andPSOs	PSO1	PSO2	PSO3	PSO4
CO.1	2	0	1	3
CO.2	3	2	2	1
CO.3	1	2	3	3
CO.4	1	1	2	0
CO.5	2	3	2	2

Public Speaking Credits 1 [LTP: 0-0-2]

COURSE OUTCOMES:

Code: BXXCFR4201

The student would be able to:

C01: Develop effective communication skills: Students will enhance their ability to express ideas clearly and persuasively, using appropriate verbal and non-verbal techniques.

C02: Analyze and evaluate arguments: Students will learn to critically assess different perspectives, identify logical fallacies, and construct well-reasoned arguments.

C03: Enhance research and information literacy skills: Students will acquire the ability to gather relevant evidence, evaluate sources, and incorporate supporting materials into their speeches.

C04: Foster critical thinking and problem-solving abilities: Students will develop skills in analyzing complex issues, formulating coherent arguments, and responding to counter arguments.

C05: Build confidence and overcome public speaking anxiety: Students will gain self-assurance in delivering speeches, managing nervousness, and engaging with diverse audiences.

A. OUTLINE OF THE COURSE

Unit No.	Title of the Unit	Time Required for the Unit (Hours)
1	Introduction to Public Speaking and Preparing	3
	Your Speech	
2	Delivery Techniques and Persuasive Speaking	4
3	Impromptu Speaking and Introduction to	3
	Debating	
4	Constructing Arguments and Rebuttal and Cross-	2
	Examination	
5	Debate Practice and	3
	Conclusion and Final Presentations	

Unit	Title of the Unit	
1.	Introduction to Public Speaking and Preparing Your Speech	
	 Overview of the course and its objectives. 	
	 Understanding the importance of public speaking and debate skills. 	
	 Introduction to effective communication strategies. 	
	 Introduction to the art of persuasion. 	
	Selecting and analyzing a topic.	
	 Conducting research and gathering evidence. 	
	 Organizing your speech with a clear introduction, body, and conclusion. 	
	 Understanding different speech structures and formats. 	
2.	Delivery Techniques and Persuasive Speaking	
	 Enhancing vocal skills (projection, intonation, pace, etc.). 	
	Body language and non-verbal communication.	
	Using visual aids effectively.	
	Managing stage fright and nervousness.	
	 Identifying persuasive techniques and rhetorical devices. 	
	 Developing logical arguments and appeals. 	
	 Understanding the target audience and adapting the speech accordingly. 	
	Practicing persuasive delivery.	

3.	Impromptu Speaking and Introduction to Debating
	Strategies for impromptu speaking.
	Developing quick thinking and improvisation skills.
	Structuring impromptu speeches effectively.
	Practice sessions with impromptu topics.
	Overview of the debate format and structure.
	 Understanding the roles of different participants.
	Analyzing and evaluating arguments
4.	Constructing Arguments and Rebuttal and Cross-Examination
	Identifying and formulating strong arguments.
	 Using evidence and examples to support your points.
	Developing logical and coherent argumentation.
	Counter-arguments and refutation techniques.
	Effective rebuttal techniques.
	Strategies for countering opponents' arguments.
	Cross-examination skills and tactics.
	Practice sessions for rebuttal and cross-examination.
5.	Debate Practice and Conclusion and Final Presentations
	Conducting mock debates.
	 Applying the learned techniques in real debate scenarios.
	Receiving constructive feedback and analysis.
	Recap of key concepts and techniques.
	Final presentations by participants.
	Peer evaluation and feedback.

C. RECOMMENDED STUDY MATERIAL

Sr. No	Reference Book	Author	Edition	Publication
1.	The Art of Public Speaking	Stephen E. Lucas	2020	McGraw-Hill Education
2.	Speak with Confidence: A Practical Guide	Dianna Booher	2018	Harper Business
3.	Debate: A Strategy for Successful Academic Writing	Gary Goshgarian and Kathleen Krueger	2012	Longman

COs AND POs MAPPING

COs and POs	PO1	PO2	PO3	PO4	PO5
CO.1	1	1	2	1	1
CO.2	2	1	1	2	2
CO.3	0	1	1	1	1
CO.4	2	2	3	0	1
CO.5	0	0	3	0	2

COs AND PSOs MAPPING

COs andPSOs	PSO1	PSO2	PSO3
CO.1	1	1	0
CO.2	0	2	2
CO.3	2	1	2
CO.4	2	1	0
CO.5	0	3	2

COURSE OUTCOMES:

The student would be able to:

C01: Develop a solid understanding of data analysis concepts, methodologies, and tools, enabling them to manipulate, clean, and preprocess data effectively.

C02: acquire knowledge and skills in applying statistical techniques to analyze datasets, interpret results, and draw meaningful conclusions.

C03: create informative and visually appealing data visualizations using various tools and techniques to communicate insights effectively.

C04: grasp the fundamentals of machine learning algorithms and their application in solving data analysis problems and making predictions.

C05: gain practical experience in tackling real-world data analysis challenges, working with datasets from different domains and applying appropriate analytical techniques.

A. OUTLINE OF THE COURSE

Unit No.	Title of the Unit	Time Required for the Unit (Hours)
1	Introduction to Data Analysis	7
2	Data Preprocessing and Cleaning	6
3	Exploratory Data Analysis	6
4	Statistical Analysis	7
5	Introduction to Machine Learning	4

Unit	Title of the Unit
1.	
1.	Introduction to Data Analysis
	Overview of data analysis process
	Data types and sources
	Introduction to data analysis tools (e.g., Python, R, Excel)
2.	Data Preprocessing and Cleaning
	Data cleaning techniques
	Handling missing data
	Data transformation and normalization
3.	Exploratory Data Analysis
	Descriptive statistics
	Data visualization using Matplotlib and Seaborn
	Identifying patterns and outliers
	, 51
4.	Statistical Analysis
	Hypothesis testing
	• t-tests, ANOVA, and chi-square tests
	- t tobbs, That of the square tobbs
	•
	•

- Supervised vs. unsupervised learning
- Linear regression
- Classification algorithms (e.g., Decision Trees, Random Forests)

C. RECOMMENDED STUDY MATERIAL

Sr.No	Reference Book	Author	Edition	Publication
1	Data Science for Business:	Foster Provost, Tom	2013	O'Reilly Media
	What You Need to Know	Fawcett		
	about Data Mining and Data-			
	Analytic Thinking			
2	Hands-On Machine Learning	Aurélien Géron	2019	O'Reilly Media
	with Scikit-Learn, Keras, and			
	TensorFlow			
3	Data Analysis Using SQL and	Gordon S. Linoff	2021	Wiley
	Excel			

CO AND POS MAPPING

COs and POs	PO1	PO2	PO3	PO4	PO5
CO.1	1	3	1	1	1
CO.2	1	2	0	1	1
CO.3	1	3	1	1	3
CO.4	2	3	2	2	2
CO.5	1	2	1	1	2

COs AND PSOs MAPPING

COs andPSOs	PSO1	PSO2	PSO3
CO.1	1	2	1
CO.2	1	2	1
CO.3	1	2	2
CO.4	1	1	3
CO.5	2	1	2

Code: BXXEFR4602

COURSE OUTCOMES:

The student would be able to:

C01: Understand the fundamental concepts and principles of trading in financial markets.

C02: Analyze different trading strategies, their risk-reward profiles, and suitability for various market conditions.

C03: Apply technical and fundamental analysis to identify potential trading opportunities.

C04: Develop and implement trading plans with appropriate risk management techniques.

C05: Evaluate the impact of psychological factors on trading performance and implement strategies to improve emotional discipline.

A. OUTLINE OF THE COURSE

Unit No.	Title of the Unit	Time Required for the Unit (Hours)
1	Introduction to Trading Strategies	7
2	Technical Analysis	6
3	Fundamental Analysis	6
4	Risk Management	7
5	Trading Psychology	4

Unit	Title of the Unit				
1.	Introduction to Trading Strategies				
	 Overview of financial markets and trading instruments 				
	 Types of trading strategies: day trading, swing trading, position trading 				
	Trading platforms and tools				
2.	Technical Analysis				
	 Candlestick patterns and chart analysis 				
	Support and resistance levels				
	 Moving averages and other indicators 				
	Fibonacci retracements and extensions				
3.	Fundamental Analysis				
	 Evaluating company financials and ratios 				
	Analyzing economic indicators and their impact on markets				
	News and event-driven trading				
4.	Risk Management				
	Understanding risk and reward in trading				
	 Position sizing and money management 				
	Stop-loss and take-profit strategies				
5.	Trading Psychology				
	Emotions and biases in trading				
	Developing a disciplined trading mindset				
	 Dealing with trading losses and staying focused 				

C. RECOMMENDED STUDY MATERIAL

Sr.No	ReferenceBook	Author	Edition	Publication
1	Technical Analysis of the	John J. Murphy	1999	New York Institute
	Financial Markets: A			of Finance
	Comprehensive Guide to			
	Trading Methods and			
	Applications			
2	Market Wizards: Interviews	Jack D. Schwager	1989	HarperCollins
	with Top Traders			
3	The New Trading for a Living:	Alexander Elder	2014	Wiley
	Psychology, Discipline,			
	Trading Tools and Systems,			
	Risk Control, Trade			
	Management			

CO AND POS MAPPING

COs and POs	PO1	PO2	PO3	PO4	PO5
CO.1	1	3	1	1	1
CO.2	1	2	0	1	1
CO.3	1	3	1	1	3
CO.4	2	3	2	2	2
CO.5	1	2	1	1	2

COs AND PSOs MAPPING

COs andPSOs	PSO1	PSO2	PSO3
CO.1	1	2	1
CO.2	1	2	1
CO.3	1	2	2
CO.4	1	1	3
CO.5	2	1	2

COURSE OUTCOMES:

The student would be able to:

C01: Demonstrate comprehensive knowledge of major Indian mythological texts, including their themes, characters, and narratives.

C02: Analyze and interpret the symbolism, allegories, and metaphors present in Indian mythological and scriptural texts.

C03: Understand the historical and cultural contexts in which Indian mythology and scriptures originated and evolved.

C04: Critically examine the philosophical and spiritual aspects of Indian mythology and scriptures and their relevance in contemporary society.

C05: Apply the principles and teachings of Indian mythology and scriptures to gain insights into human nature, ethical values, and personal development.

A. OUTLINE OF THE COURSE

Unit No.	Title of the Unit	Time Required for the Unit (Hours)
1	Mythology and Personal Growth	3
2	Mythology and Leadership	3
3	Mythology and Relationships	3
4	Mythology and Morality	4
5	Mythology and Social Responsibility	2

Unit	Title of the Unit
1.	Mythology and Personal Growth
	 Exploring the concept of personal growth and self-realization through mythological narratives Understanding the archetypal characters and their symbolic representations Applying mythological teachings to enhance self-awareness, resilience, and personal development Examining the relevance of ancient wisdom in addressing contemporary life challenges Analyzing the lessons of perseverance, courage, and determination from mythological heroes and heroines
2.	Mythology and Leadership
	 Identifying leadership qualities and attributes exemplified in mythological figures Analyzing leadership styles and decision-making processes in mythological stories Applying mythological teachings to contemporary leadership challenges Understanding the importance of ethical leadership and accountability Exploring the concept of servant leadership through mythological examples

3.	Mythology and Relationships
	 Exploring the dynamics of relationships through mythological narratives Analyzing the concepts of love, loyalty, and sacrifice in mythological stories Examining the role of communication, trust, and conflict resolution in relationships Applying mythological teachings to foster healthy and fulfilling relationships Recognizing the importance of balance and harmony in personal and professional relationships
4.	Mythology and Morality
	 Understanding the moral and ethical teachings embedded in Indian mythology Analyzing the consequences of actions and the concept of karma Exploring the values of honesty, integrity, and righteousness in mythological stories Applying mythological principles to make ethical decisions in today's society Examining the relevance of mythological teachings in addressing contemporary moral dilemmas
5.	Mythology and Social Responsibility
	 Exploring the social and environmental messages conveyed through mythological narratives Understanding the principles of social responsibility, compassion, and inclusivity in Indian mythology Analyzing the challenges faced by society and identifying solutions inspired by mythological wisdom Examining the concepts of sustainable living and ecological balance in mythological stories Applying mythological teachings to promote social justice and positive social change

C. RECOMMENDED STUDY MATERIAL

Sr.	Reference Book	Author	Edition	Publication
No				
1.	The Illustrated Mahabharata:	DK	2017	DK Publishing
	The Definitive Guide to India's			
	Greatest Epic			
2.	The Ramayana: A Shortened	R.K. Narayan	1998	Penguin Classics
	Modern Prose Version of the	-		_
	Indian Epic			
3.	The Penguin Book of Hindu	Maneka Gandhi	2010	Penguin Books
	Names for Boys			

COs AND POs MAPPING

COs and POs	PO1	PO2	PO3	PO4	PO5
CO.1	2	0	2	0	1
CO.2	2	0	3	2	0
CO.3	0	1	1	0	2
CO.4	1	2	3	0	0
CO.5	0	0	3	0	2

COs AND PSOs MAPPING

COs andPSOs	PSO1	PSO2	PSO3
CO.1	2	1	1
CO.2	0	2	2
CO.3	2	1	1
CO.4	2	1	0
CO.5	1	3	2

POORNIMA UNIVERSITY, JAIPUR

Faculty of Innovation Research and Entrepreneurship

Name of Program : B.Com in Management Accounting

Duration: 3 years Total Credits: 124

Teaching Scheme for Batch 2023-26

Semester-	V

		To	eaching Scl	neme	Marks Distribution			a	
Course Code	Name of Course	Lecture (L)	Tutorial (T)	Practical (P)	SH	IE	ESE	Total	Credits
Α.			Major (Co	re Courses)					
A.1	Theory								
BBMCFR5101	Risk & Estate Planning	3				40	60	100	3
BBMCFR5102	Retirement & Tax Planning	3				40	60	100	3
A.2	Practical								
BBMCFR5201	Corporate Management Skill- V & Reflection Paper			8		60	40	100	4
В.	I	Minor Stre	am Course	s/ Departmer	nt Elect	ive			
B.1	Theory								
BBMEFR5101	Trading Strategies (Futures and Options)	4				40	60	100	4
C		M	lultidiscipli	nary Courses	S				
BFREMC5221	MOOC Courses	2	-	1	2*	60	40	100	2
D		Ability	Enhancem	ent Courses ((AEC)				
BXXCFR5201	Corporate Communication Skills			2		60	40	100	1
E	Skill Enhancement Courses (SEC)								
	Elective –								
BXXEFR5601	Behavioural Analysis & Human Psychology	1		4		60	40	100	3
BXXEFR5602	Video & Image Editing	1		-					
F		Val	ue Added	Courses (VA	C)				•
	Page 90 of 120								

BXXCFR5601	Science Behind Food			2		60	40	100	1
G	Summer Internship / Research Project / Dissertation								
Н	Social Outreach, Discipline & Extra Curricular Activities								
Total		11 20							
Total Teaching Hours 31/36			21						

DETAILED SYLLABUS FOR FIFTH SEMESTER

Code: BBMCFR5101 RISK & ESTATE PLANNING Credits 4 [LTP: 4-0-0]

COURSE OUTCOMES: After Successful completion of the course students will be able to-

CO1	Understand the key concepts and principles of risk management in estate planning to minimize potential financial and legal pitfalls
CO2	Explore various strategies and techniques to assess and mitigate risks associated with estate planning, such as asset protection and insurance.
CO3	Learn how to develop comprehensive estate plans that effectively address potential risks and protect the interests of beneficiaries.
CO4	Gain knowledge of tax implications and considerations in estate planning to minimize tax burdens and optimize wealth preservation.
CO5	Acquire the skills to evaluate and select appropriate professional advisors for estate planning, including attorneys, financial planners, and insurance agents, to ensure comprehensive risk management.

Unit No.	Title of the unit	Time required for the Unit (Hours)
1	Risk Management	10
2	Insurance	15
3	Basics of Estate Planning	15
4	Estate Planning Process	10
5	Strategies	10

A. **OUTLINE OF THE COURSE**

U nit	Unit Details
1 .	Risk Management

	 Principles Risk Exposure
2	Insurance
	 Introduction to Insurance Insurance Company Strategic Solution
3 .	Basics of Estate Planning
	 Estate Planning Terminology Wealth Distribution Goals Estate Planning Strategies
4	Estate Planning Process
	 Estate Planning Process Transfer During Life and at Death Planning for Incapacity
5	Strategies
	Estate Planning Strategies

C. RECOMMENDED STUDY MATERIAL:

S. No	Reference References
1.	"The Estate Planning Sourcebook" by Deborah V. Dunn and Bruce A. Tannahill.
2.	"The Four Pillars of Investing: Lessons for Building a Winning Portfolio" by William J. Bernstein.
3.	"The Intelligent Investor: The Definitive Book on Value Investing" by Benjamin Graham.

COs and POs	PO1	PO2	PO3	PO4	PO5
CO.1	2	0	2	0	1
CO.2	2	1	3	2	1
CO.3	1	1	1	1	2
CO.4	2	2	3	1	0
CO.5	2	2	3	0	1

COs AND PSOs MAPPING

COs andPSOs	PSO1	PSO2	PSO3
CO.1	3	1	0
CO.2	1	0	2
CO.3	2	2	2
CO.4	2	1	1
CO.5	2	1	1

COURSE OUTCOMES: After Successful completion of the course students will be able to-

- **CO1-** Understand the importance of retirement planning as a necessary objective in view of increasing longevity, inflation and changing social structure, governmental stance.
- **CO2-** Enable the client to appreciate retirement goal and demonstrate the ability to evaluate client's financial situation pre and post-retirement.
- **CO3-** Determine appropriate retirement strategy for the client, account for superannuation benefits and assets to be utilized for income post-retirement.
- **CO4-** Determine the tax implication of annuity or stream of income post-retirement and the legal structure for encashment or bequeathing of assets.
- **CO5-** Implement the retirement solution in consultation with the client to achieve the objective of post-retirement income stream, monitoring progress periodically.

A. OUTLINE OF THE COURSE

Unit No.	Title of the unit	Time required for the Unit (Hours)
1.	Basics	10
2.	Retirement Planning and Optimisation	13
3	International Taxation	13
4	Tax Strategies	13
5	Accounting Standards and Research	11

Unit	Unit Details
1.	Basics
	 Retirement Priniciples Retirement Objectives
2.	Retirement Planning and Optimisation
	 Retirement Need Analsysis and Projections Sources of Retirement CashFlows Retirement Cash Flow, Withdrawal Projections and Strategies
3.	International Taxation
	 International Taxation Cross Border and Source Rules

4	Tax Strategies
	1. Tax Strategies
5	Accounting Standards and Research
	A TOUR CONTINUE OF THE PROPERTY OF THE PROPERT

C. RECOMMENDED STUDY MATERIAL:

S. No	Reference References
1.	"Retire Inspired: It's Not an Age, It's a Financial Number" by Chris Hogan
2.	"Tax-Free Retirement" by Patrick Kelly
3.	"Choose FI: Your Blueprint to Financial Independence" by Chris Mamula, Jonathan Mendonsa, and Brad Barrett

CO AND PO MAPPING

COs and POs	PO1	PO2	PO3	PO4	PO5
CO.1	2	1	2	1	1
CO.2	2	1	3	2	1
CO.3	0	1	1	0	2
CO.4	2	2	3	1	1
CO.5	2	2	3	1	1

COs AND PSOs MAPPING

COs andPSOs	PSO1	PSO2	PSO3
CO.1	3	1	0
CO.2	1	2	2
CO.3	2	2	2
CO.4	2	1	1
CO.5	2	1	1

COURSE OUTCOMES: After Successful completion of the course students will be able to-

CO1	Understand the fundamental principles of options and futures trading, including their underlying mechanics and market dynamics.
CO2	Learn various options and futures trading strategies, such as long and short positions, spreads, and straddles, and their applications in different market conditions.
CO3	Develop skills to analyze and evaluate market trends, volatility, and risk factors to make informed trading decisions.
CO4	Gain knowledge of advanced trading techniques, including options pricing models, hedging strategies, and arbitrage opportunities.
CO5	Acquire practical experience in executing options and futures trades, managing positions, and assessing performance using relevant tools and software.

A. Outline of the course

Unit No.	Title of the unit	Time required for the Unit (Hours)
1	Basic concepts- Futures and Options	15
2 .	Factors affecting Options Price	15
3 .	Different views and strategies for each view	12
4	Various Future and Option Formula to calculator	12
5	Application of Strategies in Real Market	6

Unit Details	
Basic concepts- Futures and Options	
Need And Importance. Characteristics of Options	
- Payoff structures. Scenario Analysis. What if analysis.	

Factors affecting Options Price		
Reasons for complexity in options price		
- Models and calculators for option price calculation		
- Individual impact of Time, Volatility, and Underlying Asset Price Movements		
Different views and strategies for each view		
Direction neutral strategies and Spread strategies		
- Vertical and horizontal spread strategies		
- Volatility strategies & Advanced structures with Options		
Various Future and Option Formula to calculator		
Delta, Gamma, Theta, Vega - concepts and use in Risk management		
- Gamma scalping. Exotic options overview.		
Application in Real market		
Learn about how to apply strategies in the real market and do's and don'ts to do		

C. RECOMMENDED STUDY MATERIAL:

S. No	Reference References
1.	"Options, Futures, and Other Derivatives" by John C. Hull
2.	"Option Volatility and Pricing: Advanced Trading Strategies and Techniques" by Sheldon Natenberg
3.	"The Complete Guide to Option Selling: How Selling Options Can Lead to Stellar Returns in Bull and Bear Markets" by James Cordier and Michael Gross

CO AND PO MAPPING

COs and POs	PO1	PO2	PO3	PO4	PO5
CO.1	2	1	2	1	1
CO.2	2	1	3	2	0
CO.3	1	1	1	1	2
CO.4	2	2	3	1	1

COS AND PSOS MAPPING

COs andPSOs	PSO1	PSO2	PSO3
CO.1	3	1	1
CO.2	1	2	2
CO.3	2	1	2
CO.4	2	1	1
CO.5	2	1	1

COURSE OUTCOMES:

The student would be able to:

C01: Develop effective verbal communication skills for various corporate settings, such as presentations, meetings, and interviews.

C02: Demonstrate proficiency in written communication, including business emails, memos, and reports, with an emphasis on clarity and professionalism.

C03: Understand the principles of non-verbal communication and how to use body language effectively in a corporate context.

C04: Acquire essential interpersonal skills for building positive professional relationships and resolving conflicts in the workplace.

C05: Master the art of active listening and empathetic communication to enhance understanding and collaboration within corporate teams.

A. OUTLINE OF THE COURSE

Unit No.	Title of the Unit	Time Required for the Unit (Hours)
1	Self-Assessment and Goal Setting	3
2	Effective Communication Skills	3
3	Resume Writing and Cover Letter and Interview Preparation	3
4	Professional Etiquette and Workplace Skills	3
5	Continuous Learning and Career Development	3

Unit	Title of the Unit
1.	Self-Assessment and Goal Setting
	Understanding personal strengths, weaknesses, and interests
	Identifying long-term career goals
	Setting short-term goals for employability enhancement
2.	Effective Communication Skills
	Verbal communication skills: speaking clearly, active listening, and non-verbal cues
	Written communication skills: composing professional emails, memos, and reports
	Presentation skills: preparing and delivering effective presentations
3.	Resume Writing and Cover Letter and Interview Preparation
	Crafting a targeted resume: structuring, formatting, and highlighting relevant skills
	and experiences
	Writing a compelling cover letter: customizing for specific job applications
	Understanding different interview formats (phone, video, in-person)
	Researching the company and position
	Practicing common interview questions and developing effective responses
	Enhancing body language and non-verbal communication during interviews

4.	Professional Etiquette and Workplace Skills
	 Understanding workplace norms and etiquette Developing effective teamwork and collaboration skills Time management and organization skills Professionalism in the workplace: dress code, punctuality, and workplace ethics
5.	Continuous Learning and Career Development
	 Cultivating a growth mindset and embracing continuous learning Exploring professional development opportunities (workshops, webinars, certifications) Developing a career advancement plan

C. RECOMMENDED STUDY MATERIAL

Sr.No	Reference Book	Author	Edition	Publication
1	Effective Business	Herta A. Murphy,	2020	McGraw-Hill
	Communication	Herbert W.		Education
		Hildebrandt, Jane P.		
		Thomas		
2	Corporate Communication: A	Joep P. Cornelissen	2017	SAGE Publications
	Guide to Theory and Practice	_		Ltd
3	Business Communication:	Mary Ellen Guffey,	2019	Cengage Learning
	Process & Product	Dana Loewy		

CO AND POS MAPPING

COs and POs	PO1	PO2	PO3	PO4	PO5
CO.1	1	3	1	1	1
CO.2	1	2	0	1	1
CO.3	1	3	1	1	3
CO.4	2	3	2	2	2
CO.5	1	2	1	1	2

COs AND PSOs MAPPING

COs andPSOs	PSO1	PSO2	PSO3
CO.1	1	2	1
CO.2	1	2	1
CO.3	1	2	2
CO.4	1	1	3
CO.5	2	1	2

COURSE OUTCOMES:

Code: BXXEFR5601

The student would be able to:

- **C01:** Understand the foundational principles of behavioral analysis and human psychology.
- **C02:** Analyze and interpret human behavior through various psychological theories and frameworks.
- C03: Apply behavioral analysis techniques to real-life scenarios and case studies.
- C04: Demonstrate critical thinking skills in evaluating and comparing different psychological approaches.
- C05: Develop effective communication strategies based on an understanding of human behavior.

A. OUTLINE OF THE COURSE

Unit No.	Title of the Unit	Time Required for the Unit (Hours)
1	Introduction to Behavioural	9
	Analysis & Human Psychology	
2	Biological Foundations of Behavior	9
3	Cognitive Processes and	9
	Psychological Development	
4	Social and Cultural Influences on	9
	Behavior	
5	Abnormal Psychology and	9
	Psychopathology	

Unit	Title of the Unit
1.	Introduction to Behavioural Analysis & Human Psychology
	Overview of behavioural analysis and human psychology
	Historical perspectives and key theories
	Basic concepts and terminology in psychology
	Research methods in behavioural analysis
2.	Biological Foundations of Behaviour
	Introduction to biological factors influencing behaviour
	Structure and function of the nervous system
	Genetics and behaviour
	Neurotransmitters and their impact on behaviour
	Hormones and behaviour
3.	Cognitive Processes and Psychological Development
	Cognitive processes and information processing
	Learning and memory
	Perception and attention
	Language and thought
	Psychological development across the lifespan
4.	Social and Cultural Influences on Behavior
	Social psychology and group dynamics
	Attitudes, beliefs, and persuasion
	Social cognition and attribution

- Cultural influences on behavior
- Interpersonal relationships and communication

5. Abnormal Psychology and Psychopathology

- Introduction to abnormal psychology
- Classification and diagnosis of psychological disorders
- Major psychological disorders (e.g., anxiety disorders, mood disorders, personality disorders)
- Causes and risk factors for psychopathology
- Treatment approaches and interventions

C. RECOMMENDED STUDY MATERIAL

Sr.No	Reference Book	Author	Edition	Publication
1	Behavior Modification:	Raymond G.	2020	Cengage Learning
	Principles and Procedures	Miltenberger		
2	Introduction to Psychology	James W. Kalat	2021	Wadsworth
				Publishing
3	Psychology: The Science of	Michael W. Passer,	2018	McGraw-Hill
	Mind and Behavior	Ronald E. Smith		Education

CO AND POS MAPPING

COs and POs	PO1	PO2	PO3	PO4	PO5
CO.1	1	3	1	1	1
CO.2	1	2	0	1	1
CO.3	1	3	1	1	3
CO.4	2	3	2	2	2
CO.5	1	2	1	1	2

COs AND PSOs MAPPING

COs andPSOs	PSO1	PSO2	PSO3
CO.1	1	2	1
CO.2	1	2	1
CO.3	1	2	2
CO.4	1	1	3
CO.5	2	1	2

COURSE OUTCOMES:

The student would be able to:

C01: Demonstrate a fundamental understanding of the principles of photography, including composition, lighting, exposure, and camera settings.

C02: Apply various techniques for capturing compelling and visually appealing photographs in different settings and conditions.

C03: Utilize image editing software proficiently to enhance, retouch, and manipulate photographs effectively.

C04: Analyze and critique photographs and images with an understanding of visual aesthetics and storytelling elements.

C05: Create a portfolio of edited photographs that showcase technical skills and creative vision in photography and image editing.

A. OUTLINE OF THE COURSE

Unit No.	Title of the Unit	Time Required for the Unit (Hours)
1	Introduction to Video Editing and Video	9
	Editing Software Basics	
2	Video Transitions and Effects	9
	And Color Correction and Grading	
3	Audio Editing & Mixing and Advanced Video	9
	Editing Techniques	
4	Introduction to Image Editing and Image	9
	Editing Software Basics	
5	Image Retouching and Enhancement &	9
	Advanced Image Editing Techniques	

Unit	Title of the Unit				
1.	Introduction to Video Editing and Video Editing Software Basics				
	Understanding the basics of video editing				
	Exploring different video editing software options				
	Navigating the video editing interface and tools				
	 Introduction to video file formats and resolutions 				
	Getting started with a popular video editing software (e.g., Adobe Premiere Pro,				
	Final Cut Pro, DaVinci Resolve)				
	 Importing video footage and organizing media files 				
	Basic video editing techniques (trimming, splitting, merging)				
	Adding and adjusting audio tracks in video projects				
2.	Video Transitions and Effects and Color Correction and Grading				
	Utilizing video transitions to enhance visual continuity				
	Applying video effects for creative enhancements				
	Adding text overlays and lower thirds in videos				

- Exploring keyframe animation for advanced effects
- Understanding the basics of color correction and grading
- Adjusting exposure, contrast, and color balance
- Applying color grading techniques for visual aesthetics
- Utilizing color presets and LUTs (Look-Up Tables)

3. Audio Editing & Mixing and Advanced Video Editing Techniques

- Working with audio tracks and editing audio clips
- Applying audio effects (equalization, noise reduction, audio levelling)
- Mixing multiple audio tracks for balanced sound
- Syncing audio and video elements in the editing process
- Utilizing advanced video editing features (multicam editing, nested sequences)
- Incorporating green screen (chroma key) techniques
- Adding visual effects and motion graphics to videos
- Time-remapping and speed adjustment techniques

4. Introduction to Image Editing and Image Editing Software Basics

- Understanding the basics of image editing
- Exploring different image editing software options
- Navigating the image editing interface and tools
- Introduction to image file formats and resolutions
- Getting started with a popular image editing software (e.g., Adobe Photoshop,

GIMP)

- Importing and organizing image files
- Basic image editing techniques (cropping, resizing, rotating)
- Adjusting brightness, contrast, and color levels in images

5. Image Retouching and Enhancement & Advanced Image Editing Techniques

- Utilizing retouching tools for skin and blemish correction
- Removing unwanted objects and distractions from images
- Enhancing image details and sharpness
- Applying filters and artistic effects to images
- Utilizing advanced image editing features (layers, masks, blending modes)
- Creating composites and collages from multiple images
- Incorporating text and typography in image designs
- Introduction to non-destructive editing techniques

C. RECOMMENDED STUDY MATERIAL

Sr.No	Reference Book	Author	Edition	Publication
1	The Digital Photography Book	Scott Kelby	2021	Rocky Nook
2	Adobe Photoshop CC	Andrew Faulkner and	2022	Adobe Press
	Classroom in a Book	Conrad Chavez		
3	Understanding Exposure: How	Bryan Peterson	2019	Amphoto Books
	to Shoot Great Photographs			
	with Any Camera			

CO AND POS MAPPING

COs and POs	PO1	PO2	PO3	PO4	PO5
CO.1	1	3	1	1	1
CO.2	1	2	0	1	1
CO.3	1	3	1	1	3
CO.4	2	3	2	2	2
CO.5	1	2	1	1	2

COs AND PSOs MAPPING

COs andPSOs	PSO1	PSO2	PSO3
CO.1	1	2	1
CO.2	1	2	1
CO.3	1	2	2
CO.4	1	1	3
CO.5	2	1	2

Code: BXXCFR5601

The student would be able to:

COURSE OUTCOMES:

C01: Understand the fundamental principles of food science and its relevance in various aspects of the food industry.

C02: Analyze the chemical composition and nutritional value of different food components.

C03: Explain the various physical and chemical processes involved in food preparation, preservation, and storage.

C04: Apply scientific methods to evaluate the quality and safety of food products.

C05: Critically examine emerging trends and advancements in the field of food science and technology.

A. OUTLINE OF THE COURSE

Unit No.	Title of the Unit	Time Required for the Unit (Hours)
1	Food Combinations and Flavor Pairing	3
2	Cooking Methods and Techniques	3
3	Food Texture and Structure	3
4	Culinary Innovation and Food Science	3
	Applications	
5	Food Safety and Quality Control	3

Unit	Title of the Unit
1.	Food Combinations and Flavor Pairing
	 Exploring the science behind food pairing and flavor combinations Understanding taste receptors and the five basic tastes (sweet, sour, salty, bitter, umami) Analyzing the principles of flavor profiles and how they interact Studying complementary and contrasting flavor combinations in various cuisines Exploring the concept of molecular gastronomy and its impact on food combinations
2.	Cooking Methods and Techniques
	 Introduction to different cooking methods, including dry heat, moist heat, and combination methods Understanding the effects of heat on food and the principles of heat transfer Exploring the science behind techniques such as baking, roasting, grilling, sautéing, boiling, steaming, and sous vide Analyzing the impact of cooking methods on nutritional content and sensory characteristics of food Understanding the importance of temperature control and proper cooking techniques for food safety
3.	Food Texture and Structure
	 Understanding the role of food texture in sensory perception and palatability Studying the science behind texture-modifying techniques such as emulsification, gelation, foaming, and thickening

- Exploring the role of ingredients such as starches, proteins, and fats in texture development
- Analyzing the impact of cooking methods and processing on food texture and structure
- Investigating the science behind food structure and its influence on mouthfeel and eating experience

4. Culinary Innovation and Food Science Application

- Exploring emerging trends in culinary innovation and the role of food science
- Investigating food science applications in areas such as molecular gastronomy, food technology, and food product development
- Analyzing the impact of food processing techniques on nutrition, flavor, and quality
- Understanding the science behind food preservation methods and techniques
- Exploring the future of food science and its role in addressing global food challenges

5. Food Safety and Quality Control

- Foodborne illnesses and their prevention
- Principles of quality control and assurance in food production

C. RECOMMENDED STUDY MATERIAL

Sr.No	ReferenceBook	Author	Edition	Publication
1	Food Science	B. Srilakshmi	2019	New Age International
				Publishers
2	The Science of Food: An	P. M. Gaman	2018	Royal Society of
	Introduction to Food Science,			Chemistry
	Nutrition and Microbiology			
3	Introduction to Food Science"	Rick Parker	2020	CRC Press

CO AND POS MAPPING

COs and POs	PO1	PO2	PO3	PO4	PO5
CO.1	1	3	1	1	1
CO.2	1	2	0	1	1
CO.3	1	3	1	1	3
CO.4	2	3	2	2	2
CO.5	1	2	1	1	2

COs AND PSOs MAPPING

COs andPSOs	PSO1	PSO2	PSO3
CO.1	1	2	1
CO.2	1	2	1
CO.3	1	2	2
CO.4	1	1	3
CO.5	2	1	2

POORNIMA UNIVERSITY, JAIPUR

Faculty of Innovation, Research & Entrepreneurship

Name of Program: B.Com in Management Accounting Duration: 3 Years Total Credits: 124

Teaching Scheme for Batch 2023-26

Semester-VI									
		Teaching Scheme			Marks Distribution				
Course Code	Name of Course	Lecture	Tutorial	Practical	SH	IE	ESE	Total	Credits
A.		(L)	(L) (T) (P) Major (Core Courses)						
A.1	Theory	Major (Core Courses)							
A.1	<u> </u>	2				40	60	100	2
	International	3	-	-		40	60	100	3
BBMCFR6101	Financial								
	Reporting								
	Standards								
	Financial	3							3
BBMCFR6102	Performance								
	Reporting								
A.2	Practical								
	Corporate		-						
	Management								
BBMCFR6201	Skills &	-		08		60	40	100	4
	Reflection Paper -								
	VI								
			Minor Strea	m Courses / D	epartment El	ectives			
B.1	Theory								
	Advanced								
BBMEFR6101	Financial	4	-	-	-	40	60	100	4
	Planning								
B.2	Practical								
C				Multidise	ciplinary Cou	rses (MC)			
		-	-	-		-	-	-	-
D				Ability Enh	ancement Co	urses (AE	CC)		
BXXCFR6201	Employability		_	2		60	40	100	1
DAACFR0201	skills	-	-	2		00	40	100	1
E				Skill Enha	ncement Cou	rses (SEC	C)		
F				Value A	Added Course	es (VAC)			
	Sustainable	-		2		60	40	100	1
BXXCFR6601	Living	-	-	2		60	40	100	1
G		Summer Internship / Research Project / Dissertation							
To	otal	10	_	12					
Total Tea	ching Hours	22/36					16		

DETAILED SYLLABUS FOR SIXTH SEMESTER

Code: BBMCFR6101 International Financial Reporting Standards Credits 4 [LTP: 4-0-0]

COURSE OUTCOME:

CO1: Understand the framework and principles underlying the IFRS accounting standards.

CO2: Apply the principles of recognition, measurement, and presentation of financial statements under IFRS.

CO3: Prepare and analyze financial statements in compliance with IFRS requirements.

CO4: Apply revenue recognition criteria and measurement methods according to IFRS 15.

CO5: Understand and apply the measurement principles for assets, liabilities, and provisions under IFRS.

A. OUTLINE OF THE COURSE

Unit No.	Title of the Unit	Time required for the Unit (Hours)
1	Introduction to IFRS and Conceptual Framework	10
2	Presentation of Financial Statements	10
3	Revenue Recognition and Measurement	15
4	Property, Plant, and Equipment	10
5	Leases: IFRS 16	15

	TAILED STLLABUS					
Unit No.	Unit details					
1	Introduction to IFRS and Conceptual Framework					
	Overview of IFRS and its Importance					
	Conceptual Framework for Financial Reporting					
	Recognition, Measurement, and Presentation Principles					
2	Presentation of Financial Statements					
	IAS 1 - Presentation of Financial Statements					
	Structure and Content of Financial Statements					
	Disclosures in Financial Statements					
3	Revenue Recognition and Measurement					
	IFRS 15 - Revenue from Contracts with Customers					
	Recognition and Measurement of Revenue					
4	Property, Plant, and Equipment					
	AS 16 - recognition, measurement, and depreciation.					
	Intangible Assets: IAS 38 - recognition and measurement.					
	Leases: IFRS 16					
=	 principles and accounting treatment for lessees and lessors. 					
5.	Provisions and Contingencies: IAS 37 - recognition and measurement.					

C. RECOMMENDED STUDY MATERIAL:

Sr. No	Reference Book	Author	Edition	Publications		
1.	BPP Interactive Text SBR		Latest	BPP Publications		
')	KAPLAN Publishing Study Text SBR		Latest	Kaplan Publications		
Websites						
www.ac	ecaglobal.com					

COs AND POS MAPPING

COs and POs	PO-1	PO-2	PO-3	PO-4	PO-5
CO-1	3	2	1	1	2
CO-2	2	3	2	1	2
CO-3	3	3	1	2	1
CO-4	3	2	1	3	1
CO-5	3	1	1	1	1

COs AND PSOs MAPPING

COs andPSOs	PSO1	PSO2	PSO3
CO.1	2	1	0
CO.2	2	0	1
CO.3	2	0	0
CO.4	1	1	1
CO.5	3	0	2

COURSE OUTCOME

Code: BBMCFR6102

The Student will be able to

CO1: Comprehend the accounting treatment of financial instruments and derivatives under IFRS 9.

CO2: Prepare and present consolidated financial statements in accordance with IFRS 10 and IFRS 3.

CO3: Prepare and present consolidated profit and loss in accordance with IFRS.

CO4: Understanding an associate and related principles for the use of equity accounting

CO5: Interpret and analyze financial statements prepared under IFRS

A. OUTLINE OF THE COURSE

Unit I	No. Title of the Unit	Time required for the Unit (Hours)
1	Regulatory Framework	10
2	Principles of consolidated Financial Statements	18
3	Consolidated statement of financial statement and profit and loss	18
4	Associates and Group Disposal	7
5	Interpretation of financial statements	7

Unit No	. Unit details
1	Regulatory Framework
	Conceptual framework of financial reporting
	Advantages of IFRS
	Principle based V/S Rules based framework
2	Principles of consolidated Financial Statements
	Concept of subsidiary as per accounting standards
	 Circumstances require to prepare consolidated financial statements
	 Circumstances where exemption to prepare consolidated financial statements
	Intra group transactions
3	Consolidated statement of financial statement and profit and loss
	Consolidated statement of financial position for a simple group
	 Consolidated statement of profit and loss & other comprehensive income for a simple group
	• Fair value adjustments to depreciating and non - depreciating non- current assets
	Goodwill impairment
4	Associate and Group Disposal
	 Consolidated statement of financial position for a associate
	 Consolidated statement of profit and loss & other comprehensive income for a associate
5	Interpretation of financial statements
	Analyze and interpret ratios
	 Interpretation of current value based on financial statements
	• Interpretation of financial statements to give advice to stakeholders

C. RECOMMENDED STUDY MATERIAL:

Sr. No	Reference Book	Author	Edition	Publications		
1.	BPP Interactive Text SBR		Latest	BPP Publications		
2.	KAPLAN Publishing Study Text SBR		Latest	Kaplan Publications		
Websites						
www.ac	caglobal.com					

Cos AND POs Mapping

COs and POs	PO-1	PO-2	PO-3	PO-4	PO-5
CO-1	3	2	1	1	2
CO-2	2	3	2	1	2
CO-3	3	3	1	2	1
CO-4	3	2	1	3	1
CO-5	3	1	1	1	1

COs AND PSOs MAPPING

COs andPSOs	PSO1	PSO2	PSO3
CO.1	2	1	0
CO.2	2	0	1
CO.3	2	0	0
CO.4	1	1	1
CO.5	3	0	2

COURSE OUTCOMES:

The student would be able to:

C01: Analyze and interpret complex financial data to develop comprehensive financial plans for individuals and businesses.

C02: Evaluate various investment strategies and risk management techniques to optimize financial outcomes for clients.

C03: Apply tax planning and estate planning principles to minimize tax liabilities and maximize wealth transfer efficiency.

C04: Demonstrate an understanding of retirement planning strategies, including pension plans, annuities, and Social Security.

C05: Develop effective communication skills to present financial plans and recommendations to clients professionally.

A. OUTLINE OF THE COURSE

Unit No.	Title of the Unit	Time Required for the Unit (Hours)
1	Introduction to Financial Planning	7
2	Financial Analysis and Investment	6
	Planning	
3	Tax Planning and Estate Planning	6
4	Retirement Planning	7
5	Insurance Planning and Risk Management	4

B. DETAILED SYLLABUS

Unit	Title of the Unit				
1.	Introduction to Financial Planning				
	Overview of financial planning process				
	Ethical considerations in financial planning				
	Regulatory and legal requirements for financial planners				
2.	Financial Analysis and Investment Planning				
	Financial statement analysis				
	Investment products and asset allocation				
	Risk assessment and management				
3.	Tax Planning and Estate Planning				
	Tax laws and implications for financial planning				
	Estate planning strategies and tools				
	Wealth transfer techniques				
4.	Retirement Planning				
	• Types of retirement plans (pension, 401(k), IRA, etc.)				
	Social Security and Medicare considerations				
	Retirement income strategies				
5.	Insurance Planning and Risk Management				

D. RECOMMENDED STUDY MATERIAL

Sr.No	ReferenceBook	Author	Edition	Publication

1	Financial Planning Handbook	Jason D. Franklin	2020	McGraw-Hill
				Education
2	Advanced Financial Planning:	Susan M. Smith	2019	Wiley
	A Comprehensive Guide			
3	Wealth Management and	Michael J. Halloran	2021	Cengage Learning
	Financial Planning			

CO AND POS MAPPING

COs and POs	PO1	PO2	PO3	PO4	PO5
CO.1	1	3	1	1	1
CO.2	1	2	0	1	1
CO.3	1	3	1	1	3
CO.4	2	3	2	2	2
CO.5	1	2	1	1	2

COS AND PSOS MAPPING

COs andPSOs	PSO1	PSO2	PSO3
CO.1	1	2	1
CO.2	1	2	1
CO.3	1	2	2
CO.4	1	1	3
CO.5	2	1	2

COURSE OUTCOMES:

The student would be able to:

C01: Develop effective communication skills, including verbal, written, and non-verbal communication, to enhance professional interactions and relationships in the workplace.

C02: Demonstrate critical thinking and problem-solving abilities to analyze workplace challenges, identify solutions, and make informed decisions.

C03: Acquire teamwork and collaboration skills to work effectively in diverse groups and contribute to achieving common goals in a professional setting.

C04: Develop adaptability and resilience to navigate through changes in the workplace and handle dynamic environments successfully.

C05: Cultivate leadership and time management skills to take on responsibilities, lead projects, and manage time efficiently for personal and organizational success.

A. OUTLINE OF THE COURSE

Unit No.	Title of the Unit	Time Required for the Unit (Hours)
1	Digital Literacy and Technology Skills	3
2	Time Management and Organization	3
3	Problem Solving and Critical Thinking	3
4	Adaptability and Flexibility	3
5	Professionalism and Ethics	3

Unit	Title of the Unit
1.	Digital Literacy and Technology Skills
	 Basic computer skills, including operating systems, file management, and keyboard shortcuts Internet literacy, including effective searching, evaluating online information, and avoiding online scams Digital communication tools, such as email, instant messaging, and video conferencing Productivity software skills, such as word processing, spreadsheet manipulation, and presentation creation Cybersecurity awareness, including best practices for data protection and online
2.	privacy Time Management and Organization
۷٠	
	 Setting goals and prioritizing tasks Creating schedules and managing time effectively Strategies for overcoming procrastination Organizing workspace and managing files and documents
	Dealing with interruptions and managing distractions
3.	Problem Solving and Critical Thinking
	Identifying problems and analyzing situations
	Developing creative and innovative solutions

- Decision-making techniques and strategies
- Critical thinking skills and logical reasoning
- Collaboration and teamwork in problem-solving

4. Adaptability and Flexibility

- Embracing change and adapting to new situations
- Resilience and coping with stress and pressure
- Problem-solving in dynamic and uncertain environments
- Learning agility and continuous self-improvement
- Balancing multiple priorities and handling unexpected challenges

5. Professionalism and Ethics

- Understanding workplace ethics and professional conduct
- Demonstrating integrity, honesty, and accountability
- Building a positive personal brand and professional image
- Networking skills and building professional relationships
- Workplace etiquette and cultural sensitivity

C.RECOMMENDED STUDY MATERIAL

Sr.No	Reference Book	Author	Edition	Publication
1	The Essential Guide to	Richard S. Deems and	2019	Praeger
	Workplace Competencies	Terri A. Deems		
2	Soft Skills: The Software	John Sonmez	2014	Manning
	Developer's Life Manual			Publications
3	Emotional Intelligence 2.0	Travis Bradberry and	2009	TalentSmart
		Jean Greaves		

CO AND POS MAPPING

COs and POs	PO1	PO2	PO3	PO4	PO5
CO.1	1	3	1	1	1
CO.2	1	2	0	1	1
CO.3	1	3	1	1	3
CO.4	2	3	2	2	2
CO.5	1	2	1	1	2

COs AND PSOs MAPPING

COs andPSOs	PSO1	PSO2	PSO3
CO.1	1	2	1
CO.2	1	2	1
CO.3	1	2	2
CO.4	1	1	3
CO.5	2	1	2

COURSE OUTCOMES:

The student would be able to:

C01: Develop the ability to communicate clearly and professionally in both written and verbal forms, fostering successful interactions in various professional settings.

C02: Apply analytical thinking to identify and address complex problems in the workplace, proposing effective and innovative solutions.

C03: Work collaboratively with colleagues to achieve common goals, valuing diverse perspectives and contributing positively to group dynamics.

C04: Exhibit a strong sense of ethical behavior and integrity in all professional activities, understanding the importance of honesty and accountability.

C05: Acquire the necessary skills, knowledge, and attitudes to enhance employability prospects and adapt effectively to the dynamic demands of the job market.

A. OUTLINE OF THE COURSE

Unit No.	Title of the Unit	Time Required for the Unit (Hours)
1	Introduction to Sustainable Living	3
2	Energy & Water Conservation and Efficiency	3
3	Waste Management	3
4	Recycling and Circular Economy	3
5	Sustainable Energy Solutions	3

Unit	Title of the Unit
1.	Introduction to Sustainable Living
	 Overview of sustainable living principles and their importance
	 Understanding the ecological footprint and its measurement
	 Exploring the concept of sustainable development
2.	Energy & Water Conservation and Efficiency
	 Energy consumption patterns and their environmental impact
	 Strategies for reducing energy usage at home and work
	 Renewable energy sources and their benefits
3.	Waste Management
	 Introduction to waste management hierarchy: reduce, reuse, recycle
	Composting and organic waste management
	• Strategies for minimizing waste generation and promoting responsible consumption
4.	Recycling and Circular Economy
	 Understanding the recycling process and its environmental benefits
	 Identifying recyclable materials and proper sorting techniques
	• Exploring the concept of a circular economy and its role in waste reduction

5.	Sustainable Energy Solutions
	Renewable Energy Technologies

C. RECOMMENDED STUDY MATERIAL

Sr.No	ReferenceBook	Author	Edition	Publication
1	The Essential Guide to	Richard S. Deems and	2019	Praeger
	Workplace Competencies	Terri A. Deems		
2	Soft Skills: The Software	John Sonmez	2014	Manning
	Developer's Life Manual			Publications
3	The 7 Habits of Highly	Stephen R. Covey	2004	Simon & Schuster
	Effective People: Powerful	_		
	Lessons in Personal Change			

CO AND POS MAPPING

COs and POs	PO1	PO2	PO3	PO4	PO5
CO.1	1	3	1	0	1
CO.2	1	2	0	1	1
CO.3	1	3	1	1	3
CO.4	2	3	2	2	2
CO.5	1	2	1	1	1

COs AND PSOs MAPPING

COs andPSOs	PSO1	PSO2	PSO3
CO.1	1	1	1
CO.2	1	2	1
CO.3	1	2	2
CO.4	1	1	3
CO.5	2	1	2

